



COMPREHENSIVE ANNUAL FINANCIAL REPORT

Fiscal Years Ended June 30, 2018 and 2017

JANUARY 31, 2019

SALEM AREA MASS TRANSIT DISTRICT

Comprehensive Annual Financial Report

For the years ended

June 30, 2018 and 2017

Marion County, Oregon

Prepared by

Al McCoy, Director of Finance/CFO
Wendy Feth, Accounting Supervisor

Salem Area Mass Transit District
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Introductory Section



NO CONTENT APPEARS
ON THIS PAGE BY DESIGN

January 31, 2019

Board of Directors
Salem Area Mass Transit District
555 Court St. NE, Suite 5230
Salem, OR 97301-3980

It is our pleasure to submit to you the Comprehensive Annual Financial Report of the Salem Area Mass Transit District for the fiscal year ended June 30, 2018. Oregon Statutes require that the District publish, within six months of the close of each fiscal year (FY), a complete set of financial statements presented in conformance with accounting principles generally accepted in the United States of America, and audited in accordance with auditing standards generally accepted in the United States of America by a firm of licensed certified public accountants. For FY 2018, the District received an extension for submission of these documents until January 31, 2019.

This report consists of management's representations concerning the finances of the District. Consequently, responsibility for the accuracy of the data and the completeness and fairness of the presentation, including all disclosures, rests with management. To provide a reasonable basis for making these representations, management has established an internal control structure designed to safeguard District assets against loss, theft, or misappropriation, and to ensure the reliability of financial records for preparing financial statements in conformity with generally accepted accounting principles (GAAP). The internal control structure has been designed to provide reasonable, but not absolute, assurance that these objectives are being met. The concept of reasonable assurance recognizes that (1) the cost of the control structure should not exceed the benefits likely to be derived; and (2) the evaluation of cost and benefits requires estimates and judgments by management. We believe that the District's internal control structure adequately safeguards assets and provides reasonable assurance of proper recording of financial transactions. To the best of our knowledge and belief, the enclosed data is presented accurately, in all material respects, along with disclosures necessary to provide the reader with a reasonable understanding of the District's finances.

This report was prepared in accordance with the Governmental Accounting Standards Board (GASB) and includes:

- A narrative introduction, overview, and analysis of the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it. The District's MD&A can be found following the independent auditor's report on the basic financial statements, beginning on Page 4 of this report.
- Statement of Net Position, Statement of Revenues, Expenses and Changes in Net Position, Statement of Cash Flows and related notes for the District as a whole on the full accrual basis.

- Schedule of Revenues, Expenses, and Changes in Fund Balance - Budget to Actual is presented as supplementary information.

Grove, Mueller & Swank, P.C., a firm of licensed certified public accountants, audited the District's financial statements. The goal of this independent audit was to provide reasonable assurance that the financial statements of the District for the FY ended June 30, 2018, are free of material misstatements. The independent audit involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and significant estimates made by management; and evaluating the overall financial statement presentation. The independent auditor concluded, based upon the audit, that there was a reasonable basis for rendering an unmodified opinion that the District's basic financial statements for the FY ended June 30, 2018, are fairly presented in all material respects in conformity with GAAP. The independent auditor's report is presented in the Financial Section of this report beginning on Page 2.

In addition to meeting the requirements set forth above, the independent audit was also designed to meet the special needs of federal grantor agencies as provided for in the Federal Single Audit Act and the Office of Management and Budget's (OMB) Super Circular 2 Code of Federal Regulations (CFR) Part 200, the Uniform Guidance. These standards require the independent government's internal controls to be established and maintained effectively and the District to be in compliance with legal requirements, with special emphasis on internal controls and compliance with legal requirements involving the administration of federal awards. The results of the independent audit for the FY ended June 30, 2018 indicated no significant violations of applicable laws and regulations. The independent auditor's reports, related specifically to the Single Audit and OMB Super Circular 2 CFR Part 200, the Uniform Guidance, are contained in a separate report.

District Overview

Cherriots, officially known as the Salem Area Mass Transit District (SAMTD) provides public transportation services to the Salem and Keizer communities, as well as to many communities throughout Oregon's mid-Willamette Valley. SAMTD was established in 1979, under the provisions of Oregon Revised Statutes Chapter 267 that allowed for the formation of transit districts as special taxing entities. Prior to that time, Cherriots, the District's fixed route bus system, had been part of the City of Salem.

The District has a memorandum of understanding with Marion and Polk counties to provide transit services to these two counties. SAMTD provides fixed route, paratransit, dial-a-ride, and regional services. District buses provide service over a 76-square mile area in Salem-Keizer and the mid-Willamette Valley. The population of the Cherriots service area is about 425,000.

The District's mission is to connect people with places through safe, friendly, and reliable public transportation services. We do this through a variety of services throughout the region.

In FY 2018, annual Cherriots ridership between all services was just over 3.5 million, averaging about 13,000 riders per day. Cherriots Local and Regional bus services operate with 62 peak vehicles. An additional 38 vehicles are dedicated to providing Cherriots LIFT paratransit service.

In addition to fixed-route, SAMTD operates Cherriots Regional, Cherriots LIFT, and Cherriots Shop and Ride. Cherriots Regional routes provide express bus service to help riders travel between cities in Marion and Polk counties. Moreover, Cherriots provides an express commuter route to Wilsonville and the Polk County Flex, a dial-a-ride service in Dallas, Monmouth and Independence.

Cherriots LIFT, a dial-a-ride paratransit service provided to people with disabilities, operates throughout the Salem-Keizer urban growth boundary. Riders must be found eligible to use Cherriots LIFT service in advance of scheduling a trip.

Lastly, Cherriots Shop and Ride is a shopper shuttle and dial-a-ride service for seniors and people with disabilities. It operates throughout the Salem-Keizer urban growth boundary. There is no formal eligibility processes to use the service.

SAMTD is governed by a Board of Directors whose seven members are elected from sub-districts to serve a four-year term. The Board sets policy, appropriates funds, adopts budgets and reviews contracts.

The District is authorized to levy taxes and charge fares to pay for operations. Forty-five percent of General Fund revenue comes from local property taxes. Twenty-three percent of the budget comes from funds received from the state. These are funds the state pays in-lieu of paying property taxes on tax exempt, state-owned property in the Salem area. Additionally, the Oregon Legislature passed a bill in 2017 that established a dedicated source of state funding to transit districts across Oregon through a payroll tax paid by employees. This tax went into effect on July 1, 2018, with the first revenues expected to be received in April 2019. With this additional funding, SAMTD will be able to restore Saturday service, which was eliminated in 2009 because of budgetary reasons.

For financial planning and control, the District prepares and adopts an annual budget in accordance with Oregon Revised Statutes Chapters 294.305 through 294.565. The legally adopted budget is at the fund/Division level for current expenditures, with separate appropriations established for the Division levels of General Manager/Board of Directors, Finance, Administration, Transportation Development, Operations, Communications, Unallocated – General Administration, and internal transfers for each fund. Budgetary control is internally administered at a more restrictive level. Budget-to-actual comparisons for each individual fund for which an appropriated annual budget has been adopted are provided as other supplementary information in this report.

Local Economy

The District is located within the Salem Metropolitan Statistical Area (MSA). The Salem MSA, as defined by the United States Census Bureau, is an area consisting of two counties in western Oregon, Marion and Polk. The principal city is Salem, which has a population of 169,798 according to 2017 U.S. Census Bureau estimate. In 2017 there were an estimated 424,982 people living in the Salem MSA compared with a population of 391,395 in the 2010 census. Marion and Polk counties are located south of the Portland metropolitan area in the center of the Willamette Valley. The District's boundaries are contiguous with the urban growth boundaries and include the City of Salem and the City of Keizer. The District also provides regional services to Marion and Polk counties and commuter services to Wilsonville, in Clackamas County.

Salem is the capital of Oregon and the county seat for Marion County. Population estimates from Portland State University's Population Research Center rank Salem as the third largest city and Keizer as the 13th largest city in Oregon. However, the Salem MSA had the second largest population in the state at July 1, 2017. The major industries in the Salem MSA are agribusiness, health care, technology, government, and education.

The seasonally adjusted unemployment in the Salem MSA in July 2018 was 4.0 percent, 0.5 percentage points lower than the July 2017 rate of 4.5 percent. According to the Oregon Office of Economic Analysis (OOEA), the Salem economy is the strongest it has been in a couple of decades, and will continue to out-perform other areas of the state when it comes to future labor force growth, based on demographics and population forecasts. Strong income growth has pushed median household income for Salem to historic highs. The near-term economic outlook calls for ongoing, but slowing growth in the coming years.

Fixed Route Transportation

Over 9.9 million passenger miles were traveled annually, with total ridership of 3,011,629 for FY 2018. This total ridership represents an increase of 2.4 percent from FY 2017. For FY 2018 the operating costs per revenue mile for the fixed route service amounted to \$11.41 compared to a cost of \$9.68 for FY 2017 (a 17.9 percent increase), while the average cost per ride increased from \$7.96 in FY 2017 to \$8.13 for FY 2018 (a 2.1 percent increase). The increase in the cost per ride is less than last year's increase of 9.9 percent, and is due to an increase in operating costs, a decrease in operating revenue hours and miles, and an increase in ridership.

Alternative Transportation

Ridership in the paratransit, non-emergency medical transportation, dial-a-ride, and shopper shuttle programs decreased during FY 2018. The total rides provided in FY 2018 were 455,807 compared to 566,641 rides provided in FY 2017. The average cost of providing demand response rides in FY 2018 was \$30.98 compared with \$28.26 for FY 2017. This increase in cost per ride is the result of a decrease in the expenses to operate the programs, but a larger decrease in rides due to the District discontinuing its non-emergency medical transportation (NEMT) program during the year.

A small portion of the cost of providing these alternative transportation services is covered with fare revenue, 2.9 percent for FY 2018 compared with 2.3 percent for FY 2017. Funding from federal and state sources provided 90.1 percent of FY 2018 and 90.5 percent of FY 2017 program operating costs. A majority of program costs continue to be funded by grants, minimizing the use of General Fund contributions.

Major Initiatives

For Fiscal Year 2019, our primary initiative is the planning work for and initial implementation of the "A Better Cherriots" service enhancement plan. Because of a new state funding source for transit operations, significant expansion of service will begin in September 2019.

In order for the District to receive this new revenue, an extremely detailed application to the State of Oregon's Transportation Commission is required. It also requires an extensive review process that includes public outreach and the establishment of an advisory committee to provide recommendations to the board regarding a service enhancement plan and a board adoption process. This will all occur in Fiscal Year 2019.

Future

As we implement the "A Better Cherriots" service enhancement plan during the next couple of years, we will also be looking to the future. Once this base level of new service is in place, it will be time to identify unmet needs for transit service in the community. We will be exploring what transit will look like in the years ahead. As technology integrates into the transit industry, it is bringing about change. And as the customer expects more individualized service, we will need to determine how our service model changes to meet these new needs.

Long-term Financial Planning

Our first priority is to ensure existing levels of service are maintained. Any additional service requires a new, sustainable revenue source. We are identifying the best way to fund our 10-year capital improvement plan. We plan to identify the best use of excess one-time funds that exceed the District's necessary working capital, and evaluate its reserve levels to ensure continuation of services when recessionary periods decrease funding sources.

Acknowledgements

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the District for its Comprehensive Annual Financial Report (CAFR) for the FY ended June 30, 2017. This was the sixth year that the District received this prestigious award. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized CAFR. This report must satisfy both generally accepted accounting principles (GAAP) and applicable legal requirements. A Certificate of Achievement is valid for a period of one year only. We believe that our current CAFR continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

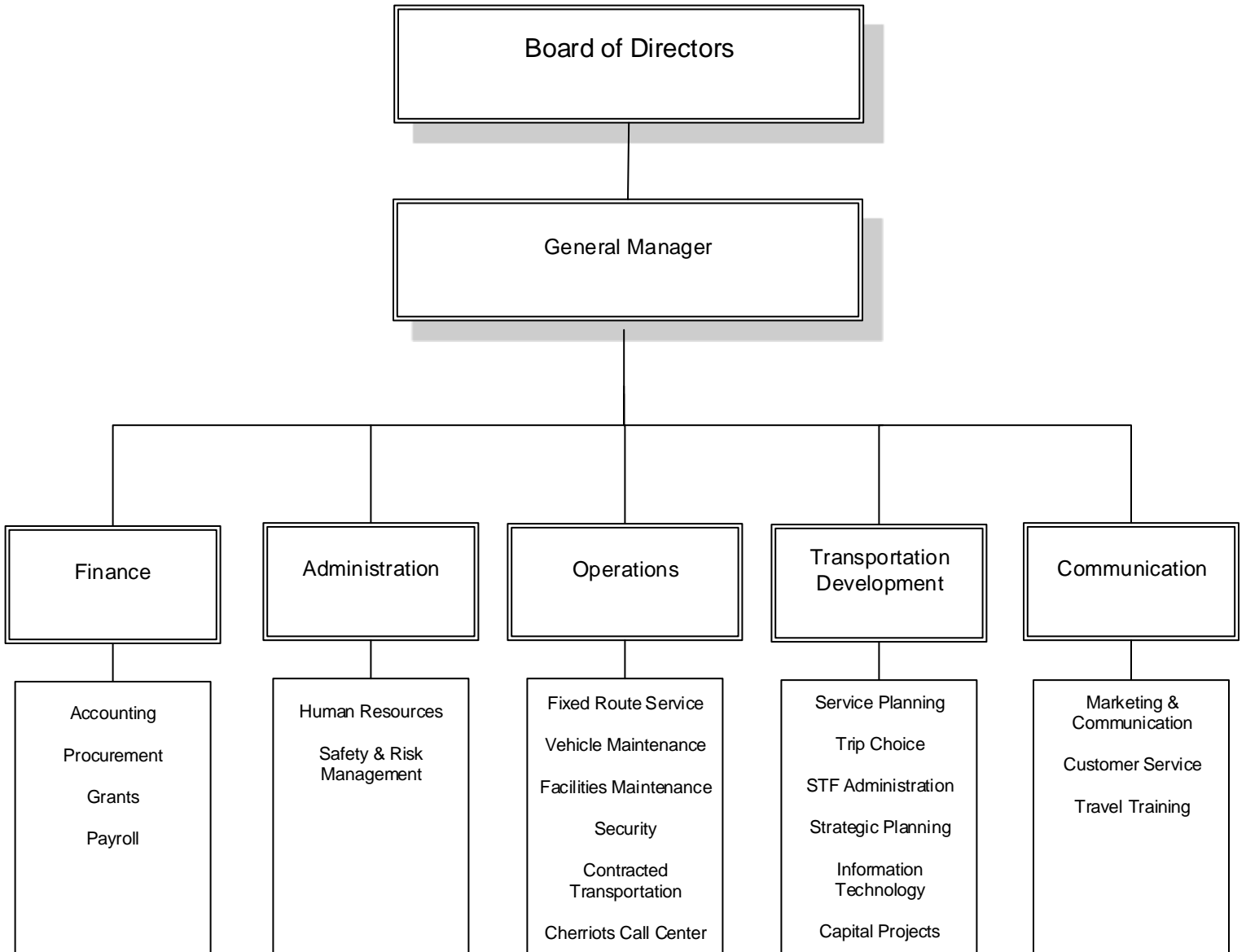
The timely preparation of the CAFR was made possible by the efforts of the entire staff of the Finance Department. The Finance Department appreciates and thanks the staff who assisted and contributed to the report's presentation. They also thank the Board of Directors and the General Manager for their interest and support in managing the financial operations of the District in a responsible and progressive manner.

Respectfully submitted,


Allan Pollock
General Manager


Al McCoy
Director of Finance/CFO

SALEM AREA MASS TRANSIT DISTRICT DISTRICT-WIDE ORGANIZATIONAL CHART



Salem Area Mass Transit District
BOARD OF DIRECTORS

<u>Board</u>	<u>Subdistrict</u>	<u>Term Expiration</u>
Steve Evans, Vice-President	1 – West Salem	June 30, 2019
Colleen Busch, Secretary	2 – Keizer	June 30, 2021
Kathryn Lincoln	3 – North Salem	June 30, 2019
Doug Rodgers	4 – Northeast Salem	June 30, 2021
Jerry Thompson	5 – Southeast Salem	June 30, 2019
Robert Krebs, President	6 – South Salem	June 30, 2021
Marcia Kelley	7 – South Salem	June 30, 2019

General Manager –
Allan Pollock



Government Finance Officers Association

**Certificate of
Achievement
for Excellence
in Financial
Reporting**

Presented to

**Salem Area Mass Transit District
Oregon**

For its Comprehensive Annual
Financial Report
for the Fiscal Year Ended

June 30, 2017

Christopher P. Morill

Executive Director/CEO

Financial Section



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GROVE, MUELLER & SWANK, P.C.

CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS
475 Cottage Street NE, Suite 200, Salem, Oregon 97301
(503) 581-7788

INDEPENDENT AUDITOR'S REPORT

Board of Directors
Salem Area Mass Transit
Salem, Oregon

Report on the Financial Statements

We have audited the statements of net position, statements of revenue, expenses and changes in net position, and cash flows of Salem Area Mass Transit (the District) as of and for the years ended June 30, 2018 and 2017, and the related notes to the financial statements, which collectively comprise the District's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the District's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of Salem Area Mass Transit District, as of June 30, 2018 and 2017, and the respective changes in financial position, and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis (MD&A), schedule of changes in net pension liability and related ratios – non-bargaining, schedule of employer contributions – defined benefit plan – non-bargaining, schedule of changes in net pension liability and related ratios – bargaining, schedule of employer contributions – defined benefit plan - bargaining, and schedule of changes in the District's total OPEB liability and related ratios, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the MD&A and other schedules described above in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the District's basic financial statements. The other supplementary information, introductory section and statistical section, are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The other supplementary information is the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the other supplementary information is fairly stated in all material respects in relation to the basic financial statements as a whole.

The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

Other Reporting Required by Legal and Regulatory Requirements

Reporting Required by Government Auditing Standards


In accordance with *Government Auditing Standards*, we have also issued our report dated January 31, 2019, on our consideration of the District's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the

results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the District's internal control over financial reporting and compliance.

Reporting Required by Oregon Minimum Standards

In accordance with Minimum Standards for Audits of Oregon Municipal Corporations, we have issued our report dated January 31, 2019, on our consideration of the District's compliance with certain provisions of laws and regulations, including the provisions of Oregon Revised Statutes as specified in Oregon Administrative Rules. The purpose of that report is to describe the scope of our testing of compliance and the results of that testing and not to provide an opinion on compliance.

*GROVE, MUELLER & SWANK, P.C.
CERTIFIED PUBLIC ACCOUNTANTS*

By: 

Ryan T. Pasquarella, A Shareholder
January 31, 2019

Salem Area Mass Transit District's Management's Discussion and Analysis

The management of Salem Area Mass Transit District (District) presents this narrative overview and analysis to facilitate both a short-term and long-term analysis of the financial activities of the District for the fiscal years ended June 30, 2018 and 2017. This Management's Discussion and Analysis (MD&A) is based on facts, decisions, and conditions that existed as of the date of the independent auditor's report.

Overview of the Financial Statements

The District's financial statements consist of a statement of net position, a statement of revenues, expenses and changes in net position, and a statement of cash flows. They have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP). Under this basis of accounting, revenues are recognized in the period in which they are earned, and expenses are recognized in the period in which they are incurred, regardless of the related cash flows.

Financial Highlights

In fiscal year (FY) 2018, The District adopted GASB Statement No. 75. This statement established new accounting and reporting rules related to postemployment benefits other than pensions (OPEB) that, most notably, required a change from reporting the unfunded actuarial accrued liability (UAAL) for the plan in the notes to the financial statements to recognizing the UAAL on the balance sheet as a liability of the District.

The District's total assets increased in FY 2018 from \$61.7 million to \$62.9 million, due to an increase in federal grants receivable. The District's total assets decreased in FY 2017 from \$63.8 million to \$61.7 million, due to a decrease in state grants receivable.

The District's deferred outflows increased in FY 2018 by approximately \$35,000 but the District's deferred outflows decreased in FY 2017 by approximately \$263,000. These changes are due to actuarial assumption changes and other activities in the District's retirement plans. For comparison purposes, deferred outflows and inflows from pension investments for both fiscal years were netted.

The District's total liabilities increased in FY 2018 by \$1.4 million, due mostly to an increase in accounts payable and an increase in the net OPEB obligation of the District. The District's total liabilities decreased in FY 2017 by \$1.3 million, due mostly to a decrease in the net pension liability and unearned revenue.

In FY 2018, the District's total net position decreased by \$129,000, including the net effect related to the prior period restatement. The investment in capital assets increased by approximately \$65,000 mainly due to a \$660,000 increase in Construction in Progress offset by yearly depreciation, restricted net position for capital projects and special transportation decreased by approximately \$597,000 and \$750,000, respectively, and the unrestricted net position increased by approximately \$1.2 million.

In FY 2017, the District's total net position decreased by \$1.1 million. The investment in capital assets decreased by approximately \$1.5 million, or 4.5 percent, mainly due to the yearly depreciation and the unrestricted net position increased by approximately \$1.7 million.

In FY 2018, operating revenue decreased approximately \$535,000 from \$6.2 million to \$5.7 million, or 8.6 percent, from the prior year. This decrease was due to a decrease in the passenger fares because of the elimination of the State employee bus pass program. Non-operating revenues, including capital contributions, increased approximately \$278,000 from the prior year. This increase is due to an increase in federal and state grants for capital acquisition. Operating expenses decreased more than \$2.9 million from the prior year. The majority of the decrease is from a net decrease in materials and services expense of \$1.6 million.

In FY 2017, operating revenue increased approximately \$485,000 from \$5.7 million to \$6.2 million, or 8.5 percent, from the prior year. This increase was due to an increase in the passenger fares. Non-operating revenues, including capital contributions, decreased approximately \$3.2 million from the prior year. This decrease is due to a decrease in non-operating revenues from federal grants and state programs. Operating expenses increased more than \$1.9 million from the prior year. The majority of the increase is from an increase in personnel service expense, related to pensions, due to the change in assumptions related to GASB Statements No. 68 and 71.

	<i>June 30,</i>		
	<i>2018</i>	<i>2017</i>	<i>2016</i>
Assets			
Current and restricted assets	\$ 29,931,754	\$ 28,795,580	\$ 29,396,596
Capital assets, net of depreciation	<u>32,953,227</u>	<u>32,887,854</u>	<u>34,434,992</u>
Total assets	62,884,981	61,683,434	63,831,588
Deferred outflows of resources			
	<u>3,349,902</u>	<u>3,086,390</u>	<u>3,349,887</u>
Total assets and deferred outflows of resources	66,234,883	64,769,824	67,181,475
Liabilities			
Current liabilities	3,922,591	3,511,481	4,266,140
Noncurrent liabilities	<u>10,866,390</u>	<u>9,911,645</u>	<u>10,502,968</u>
Total liabilities	14,788,981	13,423,126	14,769,108
Deferred inflows of resources			
	228,196	-	-
Net position			
Investment in capital assets	32,953,227	32,887,854	34,434,992
Restricted for capital projects	2,797,506	3,394,119	3,649,113
Restricted for special transportation	1,257,476	2,007,016	2,928,600
Unrestricted	<u>14,209,497</u>	<u>13,057,709</u>	<u>11,399,662</u>
Total net position	<u>51,217,706</u>	<u>51,346,698</u>	<u>52,412,367</u>
Total liabilities, deferred inflows of resources and net position	<u>\$ 66,234,883</u>	<u>\$ 64,769,824</u>	<u>\$ 67,181,475</u>

Net position invested in capital assets consists of construction in progress, land, land improvements, buildings, vehicles, and office and shop equipment, net of accumulated depreciation.

Net position restricted for capital projects and transportation programs represents amounts restricted for use for transportation programs, projects, and capital expenditures.

	<i>Year Ended June 30,</i>		
	<i>2018</i>	<i>2017</i>	<i>2016</i>
Operating revenues			
Passenger fares	\$ 2,934,938	\$ 3,201,972	\$ 2,694,423
Accessible services and medicaid	2,361,353	2,455,869	2,662,441
Other revenues	377,044	550,519	366,047
Non-operating revenues			
Property taxes	12,161,750	11,574,433	11,258,672
State assistance	7,440,285	7,371,134	7,195,009
Federal assistance	15,458,127	16,901,469	18,198,155
Other revenues	354,870	243,413	130,982
Total revenue	41,088,367	42,298,809	42,505,729
Operating expenses	(40,952,162)	(43,806,669)	(41,429,267)
Changes in net position before capital contributions	136,205	(1,507,860)	1,076,462
Capital contributions	1,395,752	442,191	1,509,496
Changes in net position	1,531,957	(1,065,669)	2,585,958
Beginning net position	51,346,698	52,412,367	49,826,409
Restatement	(1,660,949)	-	-
Beginning net position (restated)	49,685,749	51,346,698	49,826,409
Ending net position	\$ 51,217,706	\$ 51,346,698	\$ 52,412,367

The District's total revenue decreased more than \$1.2 million, or 2.9 percent, during FY 2018. The District's total revenue decreased approximately \$206,000, or .49 percent, during FY 2017.

Capital Assets

The District's investment in capital assets amounts to \$33.0 million and \$32.9 million net of accumulated depreciation as of June 30, 2018 and 2017 respectively. This investment in capital assets includes land, construction in progress, buildings, land improvements, revenue rolling stock, and equipment. The total increase in the District's investment in capital assets for FY 2018 was 0.2 percent. The total decrease in the District's investment in capital assets for FY 2017 was 4.7 percent.

Major capital projects during FY 2018 included the Stops and Shelters project, improvements to the Keizer Transit Center intersection, and the purchase of revenue vehicles for Cherrlots Local, Regional, and Lift services. Construction in progress at the end of the year was approximately \$3.2 million for various projects.

Major capital projects during FY 2017 included the Stops and Shelters project, improvements to the Dell Webb call center, as well as the continuing replacement of CNG tanks on the District's buses. Construction in progress at the end of the year was approximately \$2.5 million for various projects.

	June 30,			Increase/(decrease)	
	2018	2017	2016	2018-2017	2017-2016
Land	\$ 3,250,691	\$ 3,250,691	\$ 3,250,691	\$ -	\$ -
Construction in progress	3,169,587	2,509,592	2,441,549	659,995	68,043
Buildings	17,531,894	18,070,840	18,460,996	(538,946)	(390,156)
Land improvements	2,998,170	3,118,703	3,239,236	(120,533)	(120,533)
Revenue rolling stock	4,556,229	4,582,472	5,938,228	(26,243)	(1,355,756)
Equipment	1,446,656	1,355,556	1,104,292	91,100	251,264
	<u>\$ 32,953,227</u>	<u>\$ 32,887,854</u>	<u>\$ 34,434,992</u>	<u>\$ 65,373</u>	<u>\$ (1,547,138)</u>

Additional information on the District's capital assets can be found in note 4 on pages 21 – 22 of this report.

Economic Factors

The economy of the District and its major initiatives are discussed in detail in the accompanying Transmittal Letter

Request for Information

This financial report is designed to provide a general overview of the District's finances for those with an interest in the District's finances. Questions concerning any of the information provided in this report, or requests for additional information should be addressed to:

Salem Area Mass Transit District
 555 Court Street NE, Suite 5230
 Salem, Oregon 97301-3980



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Basic Financial Statements



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Salem Area Mass Transit District
Statements of Net Position
June 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
Assets		
Current assets		
Unrestricted cash and cash equivalents	\$ 12,539,054	\$ 15,089,318
Accounts receivable	66,483	79,017
Property taxes receivable	614,325	530,809
Prepaid expenses	331,456	334,131
Inventories	863,743	728,017
Restricted cash and cash equivalents	4,054,983	4,339,517
Federal grants receivable	9,775,289	6,205,792
State grants receivable	1,686,421	1,488,979
Total current assets	<u>29,931,754</u>	<u>28,795,580</u>
Capital assets		
Land	3,250,691	3,250,691
Land improvements (net of depreciation)	2,998,170	3,118,703
Buildings and improvements (net of depreciation)	17,531,894	18,070,840
Buses and equipment (net of depreciation)	6,002,885	5,938,028
Construction in progress	3,169,587	2,509,592
Total capital assets	<u>32,953,227</u>	<u>32,887,854</u>
Total assets	<u>62,884,981</u>	<u>61,683,434</u>
Deferred outflows of resources		
Related to pensions - Non-bargaining	1,136,246	1,171,460
Related to pensions - Bargaining	1,957,844	1,914,930
Related to OPEB obligation	255,812	-
Total deferred outflows of resources	<u>3,349,902</u>	<u>3,086,390</u>
Total assets and deferred outflows of resources	<u>\$ 66,234,883</u>	<u>\$ 64,769,824</u>

	<u>2018</u>	<u>2017</u>
Liabilities		
Current liabilities		
Accounts payable	\$ 1,904,388	\$ 365,839
Accounts payable from restricted assets	139,068	1,236,568
Payroll, withholdings and payroll taxes	370,178	474,072
Construction retainage	12,003	12,003
Due to other governments from restricted assets	93,682	103,601
Accrued vacation and sick leave	<u>1,403,272</u>	<u>1,319,398</u>
Total current liabilities	<u>3,922,591</u>	<u>3,511,481</u>
Noncurrent liabilities		
Net pension liability - Non-bargaining	1,792,151	2,101,597
Net pension liability - Bargaining	4,521,651	4,907,518
Net OPEB obligation	<u>4,552,588</u>	<u>2,902,530</u>
Total noncurrent liabilities	<u>10,866,390</u>	<u>9,911,645</u>
Total liabilities	<u>14,788,981</u>	<u>13,423,126</u>
Deferred inflows of resources		
Related to OPEB obligation	228,196	-
Net position		
Investment in capital assets	32,953,227	32,887,854
Restricted for capital projects	2,797,506	3,394,119
Restricted for special transportation	1,257,476	2,007,016
Unrestricted	<u>14,209,497</u>	<u>13,057,709</u>
Total net position	<u>51,217,706</u>	<u>51,346,698</u>
Total liabilities, deferred inflows of resources and net position	<u>\$ 66,234,883</u>	<u>\$ 64,769,824</u>

Salem Area Mass Transit District
Statements of Revenues, Expenses and Changes in Net Position
For the Years Ended June 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
Operating revenues		
Passenger fares	\$ 2,934,938	\$ 3,201,972
Accessible services and medicaid	2,361,353	2,455,869
Other revenues	<u>377,044</u>	<u>550,519</u>
Total operating revenues	<u>5,673,335</u>	<u>6,208,360</u>
Operating expenses		
Personnel services	19,492,184	20,359,793
Materials and services	19,347,396	20,947,830
Depreciation	2,151,089	2,305,590
OPEB expense	<u>(38,507)</u>	<u>193,456</u>
Total operating expenses	<u>40,952,162</u>	<u>43,806,669</u>
Operating loss	(35,278,827)	(37,598,309)
Non-operating revenues		
Property taxes	12,161,750	11,574,433
State assistance	7,440,285	7,371,134
Federal assistance	15,458,127	16,901,469
Earnings on investments	354,870	241,753
Gain on disposal of capital assets	<u>-</u>	<u>1,660</u>
Total non-operating revenues	<u>35,415,032</u>	<u>36,090,449</u>
Change in net position before capital contributions	136,205	(1,507,860)
Capital contributions		
Federal and state grants for capital acquisition	<u>1,395,752</u>	<u>442,191</u>
Changes in net position	1,531,957	(1,065,669)
Total net position - beginning of year	51,346,698	52,412,367
Restatement (Note 9)	<u>(1,660,949)</u>	<u>-</u>
Total net position - beginning of year, as restated	<u>49,685,749</u>	<u>52,412,367</u>
Total net position - end of year	<u>\$ 51,217,706</u>	<u>\$ 51,346,698</u>

Salem Area Mass Transit District
Statements of Cash Flows
For the Years Ended June 30, 2018 and 2017

	2018	2017
Cash flows from operating activities		
Cash received from customers	\$ 5,685,869	\$ 5,644,864
Payments to employees for services	(20,215,217)	(21,158,400)
Cash paid to suppliers for good and services	(19,039,398)	(20,730,245)
Net cash used for operating activities	<u>(33,568,746)</u>	<u>(36,243,781)</u>
Cash flows from noncapital financing activities		
Receipts from property taxes	12,078,234	11,606,405
Receipts from state assistance	7,232,924	8,738,543
Receipts from federal assistance	10,805,396	20,815,706
Net cash provided by noncapital financing activities	<u>30,116,554</u>	<u>41,160,654</u>
Cash flows from capital and related financing activities		
Receipts from capital grants	2,478,986	1,234,457
Acquisition and construction of capital assets	(2,216,462)	(758,452)
Sale of capital assets	-	1,660
Net cash provided by capital and related financing activities	<u>262,524</u>	<u>477,665</u>
Cash flows from investing activities		
Interest received	354,870	241,753
Net change in cash and cash equivalents	(2,834,798)	5,636,291
Cash and cash equivalents, July 1	<u>19,428,835</u>	<u>13,792,544</u>
Cash and cash equivalents, June 30	<u>\$ 16,594,037</u>	<u>\$ 19,428,835</u>
Reconciliation of operating loss to net cash used for operating activities		
Operating loss	\$ (35,278,827)	\$ (37,598,309)
Adjustments to reconcile operating loss to net cash used for operating activities:		
Depreciation	2,151,089	2,305,590
Change in net pension liability and related deferrals	(931,209)	(521,282)
Change in OPEB obligation and related deferrals	(38,507)	193,456
(Increase) decrease in accounts receivable	12,534	86,504
(Increase) decrease in prepaid expenses	2,675	49,481
(Increase) decrease in inventories	(135,726)	(17,653)
Increase (decrease) in accounts payable	1,538,549	(107,678)
Increase (decrease) in accounts payable from restricted assets	(1,097,500)	293,435
Increase (decrease) in payroll, withholdings and payroll taxes	124,302	(402,575)
Increase (decrease) in accrued vacation and sick leave	83,874	125,250
Increase (decrease) in unearned revenue	-	(650,000)
Net cash used for operating activities	<u>\$ (33,568,746)</u>	<u>\$ (36,243,781)</u>

Salem Area Mass Transit District
Notes to the Basic Financial Statements
For the Years Ended June 30, 2018 and 2017

(1) Summary of Significant Accounting Policies

The financial statements of the Salem Area Mass Transit District (District) have been prepared in accordance with Generally Accepted Accounting Principles (GAAP) as applied to government units in the United States of America. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The more significant of the District's accounting policies are described below.

A. Financial Reporting Entity

Accounting principles generally accepted in the United States of America require that the reporting entity include the primary government, all organizations for which the primary government is financially accountable and other organizations that, by the nature and significance of their relationship with the primary government, would cause the financial statements to be incomplete or misleading if excluded. Based on these criteria, the District is considered a primary government and does not have any component unit relationships. Conversely, the District is not considered a component unit of any primary government.

B. Organization and Operation

The District was organized under the provisions of Oregon Revised Statutes (ORS) Chapter 267 to provide mass transit services to the Salem/Marion County area. Formation of the District was effective in 1979. Under ORS 267, the District is authorized to levy taxes and charge fares to pay for the operations of the District. The District is also authorized to issue general obligation bonds and revenue bonds.

The District is governed by an elected seven-member Board of Directors. Board members represent and must live in certain geographical sub-districts. The Board of Directors sets District policy, levies taxes, appropriates funds, adopts budgets, and performs other duties required by state and federal law.

C. Basis of Accounting and Revenue Recognition

The District is reported as a single proprietary unit. Proprietary reporting is used to account for operations and activities that are similar to those found in the private sector.

The financial statements have been prepared using the economic resources measurement focus and accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Under this basis, revenues are recognized in the period in which they are earned and expenses are recognized in the period in which they are incurred, regardless of the timing of related cash flows.

Operating revenues consist primarily of passenger fares and funds received for special transportation. Operating expenses include the costs of operating the District, including

Salem Area Mass Transit District
Notes to the Basic Financial Statements
For the Years Ended June 30, 2018 and 2017

depreciation on capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

Revenues are recognized when they are earned and available to meet current obligations. Cash received before services are rendered is considered unearned. Expenses are recognized when they are incurred. The District applies a flow of economic resources measurement focus, whereby all assets and liabilities associated with the operation of the District are included on the Statement of Net Position.

Ad valorem property taxes are levied and become a lien on all taxable property as of July 1. Property taxes are payable on November 15. Collection dates are November 15, February 15, and May 15. Discounts are allowed if the amount due is received by November 15. Taxes unpaid and outstanding on May 16 are considered delinquent.

Uncollected taxes are deemed to be substantially collectible or recoverable through liens; therefore, no allowance for uncollectible taxes has been established.

Federal and state grant contributions for capital acquisitions are recorded as capital contributions and are included in net income when earned. Non-capital federal and state grant revenue are recorded as non-operating revenue when earned.

D. Restricted Assets

Restricted assets consist of assets restricted for federal capital grant programs and State of Oregon special transportation programs. When both restricted and unrestricted resources are available for use, it is the District's policy to use restricted resources first and then unrestricted resources as they are needed.

E. Cash and Investments

ORS 294.035 authorizes the District to invest in obligations of the U.S. Treasury and agencies, time certificates of deposit, bankers' acceptances, repurchase agreements, certain types of corporate bonds, and the State of Oregon Local Government Investment Pool. Such investments are stated at cost. The investments are increased by accretion of discounts and reduced by amortization of premiums, which are computed by the straight-line method and approximates fair market value.

Fair value is defined as the amount at which an investment could be exchanged between willing parties, other than in a forced or liquidation sale.

For purposes of the statement of cash flows, the District considers cash and equivalents to include all highly liquid debt instruments with an original maturity of three months or less.

F. Inventories

Inventories of fuel, lubricants, parts, and supplies are valued at cost, which approximates market, using the average cost method.

Salem Area Mass Transit District
Notes to the Basic Financial Statements
For the Years Ended June 30, 2018 and 2017

G. Prepaid Expenses

Payments to vendors reflecting costs applicable to future accounting periods are recorded as prepaid expenses.

H. Capital Assets

Capital assets are stated at cost, except for donated capital assets, which are stated at the acquisition value rather than fair market value on the date of donation. Expenditures for additions and improvements with a value in excess of \$5,000 and a useful life of more than one year are capitalized. Expenditures for maintenance, repairs, and minor improvements are charged to operations as incurred. Upon disposal of capital assets, the accounts are relieved of the related costs and accumulated depreciation, and the resulting gains or losses are reflected in the statement of revenues, expenses, and changes in net position.

Capital assets, excluding land and construction in progress, are depreciated using the straight-line method over the estimated useful lives of the assets. Depreciation is an accounting process to allocate the cost of capital assets to expense in a systematic and rational manner to those periods expected to benefit from the use of capital assets. Depreciation is not intended to represent an estimate in the decline of fair market value, nor are capital assets net of accumulated depreciation, intended to represent an estimate of the current condition, of the assets or the maintenance requirements needed to maintain the assets at their current level of condition.

Asset	Years
Buildings, Shelters, Stations	10 – 50
Revenue Rolling Stock	5 – 12
Equipment	3 – 10

Monthly depreciation is taken in the year the assets are acquired or retired. Gains or losses from sales or retirements of capital assets are included in operations of the current period.

I. Vacation and Sick Pay

Vacation pay is vested when earned. Employees earn annual leave based on length of service to the District. Unpaid vested vacation is shown as vested compensated absences on the Statement of Net Position and recorded as an expense when earned.

Sick pay is accrued on a bi-weekly basis. Payouts are either 50 percent or 20 percent of the balance depending on the accrued hours and length of service. Sick pay is recorded as a liability on the statement of net position and an expense as accrued.

Salem Area Mass Transit District
Notes to the Basic Financial Statements
For the Years Ended June 30, 2018 and 2017

J. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

K. Net Position

Net position comprises the various net earnings from operations, non-operating revenues, expenses and contributions of capital. Net position is classified in the following three categories.

Investment in capital assets — consists of all capital assets, net of accumulated depreciation and reduced by outstanding debt that is attributable to the acquisition, construction and improvement of those assets, if any.

Restricted — consists of external constraints placed on net position use by creditors, grantors, contributors, or laws or regulations of other governments or constraints imposed by law through constitutional provisions or enabling legislation.

Unrestricted — consists of all other net position that is not included in the other categories previously mentioned.

L. Pensions

The District reports its pension obligations as a Net Pension Liability on the Statement of Net Position for participating employees. Changes in net pension liability are immediately recognized as pension expense on the statement of revenue, expenses, and changes in net position, or reported as deferred inflows/outflows of resources depending on the nature of the change.

M. Deferred Inflows and Outflows of Resources

In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, *deferred outflows of resources*, represents a consumption of net position that applies to a future period and so will not be recognized as an outflow of resources (expense/expenditure) until then.

In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, *deferred inflows of resources*, represents an acquisition of net position that applies to a future period and so will not be recognized as an inflow of resources (revenue) until then.

Salem Area Mass Transit District
Notes to the Basic Financial Statements
For the Years Ended June 30, 2018 and 2017

N. New Pronouncements

During FY 2018 the District implemented the following GASB pronouncements:

- GASB Statement No. 75, “Accounting and Financial Reporting for Postemployment Benefits other than Pensions, “establishes disclose requirements for other postemployment benefits. See footnote 6 for the new disclosure.

During FY 2017 the District implemented the following GASB pronouncements:

- GASB Statement No. 77, “Tax Abatement Disclosures, “establishes disclose requirements for tax abatement agreements. See footnote 7 for note disclosure.

(1) Stewardship, Compliance, and Accountability

For budgeting purposes, the District consists of a General Fund, Capital Improvement Fund, and Special Transportation Fund. This is in conformity with Oregon Budget Law. Budgetary basis revenues and expenditures are recognized on the modified accrual basis. The treatment of capital expenditures is the principal difference between the budgetary basis and the accrual basis. Capital expenditures on a budgetary basis are recorded as expenditures.

Financial operations of the District are accounted for in the following budgetary funds:

General Fund

The fund accounts for all financial resources and expenditures related to the District’s general operations, except those required to be accounted for in another fund. The principal revenue sources are property taxes, state payroll assessments, passenger fares and federal operating assistance.

Capital Improvement Fund

This fund accounts for major capital acquisitions and projects. The principal revenue sources are capital grants from the Federal Transit Administration and transfers from the General Fund.

Special Transportation Fund

This fund accounts for expenditures related to transportation service to special public groups. The fund’s principal sources of revenue are Federal grants and reimbursements, State special transportation formula grants and transfers from the General Fund.

Salem Area Mass Transit District
Notes to the Basic Financial Statements
For the Years Ended June 30, 2018 and 2017

The General Manager submits a proposed operating and capital budget to the Budget Committee a sufficient length of time in advance to allow adoption of the budget prior to July 1. The operating and capital budget includes proposed expenditures and the means of financing them. Public hearings are conducted to obtain taxpayer comments.

The District legally adopts its annual budget prior to July 1 through passage of a resolution. The resolution authorizes appropriations by fund and at broad classification levels for the Divisions of General Manager/Board of Directors, Administration, Transportation Development, Communications, Operations, Unallocated – General Administration, and contingency. Expenditures cannot legally exceed appropriations at these control levels. Appropriations that have not been spent at year-end expire.

The Board of Directors, by resolution, may amend the budget as originally adopted. One amendment totaling approximately \$80,000 was made to the budget during the year ended June 30, 2017.

The District had the following over expenditures of appropriations for the year ended June 30, 2018:

	<u>Final Budget</u>	<u>Actual</u>	<u>Variance</u>
<i>General Fund</i>			
General Manager/Board of Directors	\$ 615,365	\$ 659,951	\$ (44,586)
Administration	1,800,930	1,884,849	(83,919)
Transportation Development	2,049,130	2,087,625	(38,495)
Operations	17,683,403	17,898,278	(214,875)
<i>Special Transportation Fund</i>			
Transportation Development	647,125	692,278	(45,153)

(2) Cash and Cash Equivalents

The District maintains a cash and investment pool that is available for use by all funds, except for restricted cash and investments. At June 30, 2018 and 2017 the carrying value of cash and investments and fair value are approximately equal. At June 30, 2018 and 2017, cash and investments included in cash and cash equivalents consisted of:

Salem Area Mass Transit District
Notes to the Basic Financial Statements
For the Years Ended June 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
<i>Cash</i>		
Cash on hand	\$ 7,371	\$ 7,371
Deposits with financial institutions	1,922,446	857,247
<i>Investments</i>		
Local government investment pool	<u>14,664,220</u>	<u>18,564,217</u>
<i>Total cash and cash equivalents</i>	<u>\$ 16,594,037</u>	<u>\$ 19,428,835</u>
Unrestricted cash and cash equivalents	\$ 12,539,055	\$ 15,089,318
Restricted cash and cash equivalents	<u>4,054,982</u>	<u>4,339,517</u>
<i>Total cash and cash equivalents</i>	<u>\$ 16,594,037</u>	<u>\$ 19,428,835</u>

A. Deposits

As of June 30, 2018 and 2017, the book balance of the District's bank deposits (checking accounts) was \$1,922,446 and \$857,247 and the bank balance was \$2,782,603 and \$2,128,434 respectively. The difference is due to transactions in process.

B. Custodial Risk – Deposits

This is the risk that in the event of a bank failure, the District's deposits may not be returned. Effective July 1, 2008, the State of Oregon formed the Oregon Public Funds Collateralization Program under ORS 295. The collateralization program creates a statewide pool of qualified bank depositories for local governments, providing collateralization for bank balances that exceed the limits of federal depository insurance, and eliminating the need for certificates of participation. As of June 30, 2017 and 2016, none of the District's bank balances were exposed to credit risk.

C. Investments

The State Treasurer of the State of Oregon maintains the Oregon Short-term Fund, of which the Local Government Investment Pool (LGIP) is part. Participation by local governments is voluntary. The State of Oregon investment policies are governed by statute and the Oregon Investment Council. In accordance with Oregon Statutes, the investment funds are invested as a prudent investor would do, exercising reasonable care, skill and caution. The Oregon Short-term Fund is the LGIP for local governments and was established by the State Treasurer. It was created to meet the financial and administrative responsibilities of federal arbitrage regulations.

Salem Area Mass Transit District
Notes to the Basic Financial Statements
For the Years Ended June 30, 2018 and 2017

At June 30, 2018 and 2017, the fair value of the District's position in the LGIP was approximately equal to the value of the pool shares. The investment in the Oregon Short-term Fund is not subject to risk evaluation. Separate financial statements for the Oregon Short-term Fund are available from the Oregon State Treasurer.

D. Interest Rate Risk - Investments

In accordance with its investment policy, the District manages its exposure to declines in fair value of its investments by limiting the maximum maturity of its investments to one year or less.

E. Custodial Risk - Investments

For an investment, there is the risk that, in the event of a failure of the counterparty, the District will not be able to recover the value of its investments or collateralized securities that are in the possession of an outside party. Currently the District's investments are limited to the LGIP.

F. Credit Risk - Investments

The LGIP is administered by the Oregon State Treasury with the advice of other state agencies and is not registered with the U.S. Securities and Exchange Commission. The LGIP is an open-ended, no-load, diversified portfolio offered to any agency, political subdivision, or public corporation of the state that by law is made the custodian of, or has control of any fund. The LGIP is commingled with the State's short-term funds. In seeking to best serve local governments of Oregon, the Oregon Legislature established the Oregon Short-term Fund Board, which has established diversification percentages and specifies the types and maturities of the investments. The purpose of the Board is to advise the Oregon State Treasury in the management and investment of the LGIP. These investments within the LGIP must be invested and managed as a prudent investor would, exercising reasonable care, skill and caution. Professional standards indicate that the investments in external investment pools are not subject to custodial risk because they are not evidenced by securities that exist in physical or book entry form. Nevertheless, management does not believe that there is any substantial custodial risk related to investments in the LGIP. The LGIP is not rated for credit risk.

Salem Area Mass Transit District
Notes to the Basic Financial Statements
For the Years Ended June 30, 2018 and 2017

(3) Restricted Assets

Restricted assets are restricted for capital outlay and special transportation.

	<i>Total Restricted Assets</i>	<i>Less Current Liabilities Payable</i>	<i>Net Restricted Assets (Liabilities)</i>
2018			
<i>Restricted for capital projects</i>			
Cash and investments	\$ 1,186,295	\$ (81,229)	\$ 1,105,066
Federal grants receivable	1,692,440	-	1,692,440
<i>Total restricted for capital capital</i>	<u>2,878,735</u>	<u>(81,229)</u>	<u>2,797,506</u>
<i>Restricted for special transportation</i>			
Cash and investments	(1,730,373)	(163,524)	(1,893,897)
Federal grants receivable	3,063,875	-	3,063,875
State grants receivable	87,498	-	87,498
<i>Total restricted for special transportation</i>	<u>1,421,000</u>	<u>(163,524)</u>	<u>1,257,476</u>
	<u>\$ 4,299,735</u>	<u>\$ (244,753)</u>	<u>\$ 4,054,982</u>
2017			
<i>Restricted for capital projects</i>			
Cash and investments	\$ 3,073,081	\$ (288,791)	\$ 2,784,290
Federal grants receivable	609,206	-	609,206
State grants receivable	623	-	623
<i>Total restricted for capital capital</i>	<u>3,682,910</u>	<u>(288,791)</u>	<u>3,394,119</u>
<i>Restricted for special transportation</i>			
Cash and investments	1,266,436	(1,063,855)	202,581
Federal grants receivable	1,804,435	-	1,804,435
<i>Total restricted for special transportation</i>	<u>3,070,871</u>	<u>(1,063,855)</u>	<u>2,007,016</u>
	<u>\$ 6,753,781</u>	<u>\$ (1,352,646)</u>	<u>\$ 5,401,135</u>

Salem Area Mass Transit District
Notes to the Basic Financial Statements
For the Years Ended June 30, 2018 and 2017

(4) Capital Assets

The changes in capital assets for the year ended June 30, 2018 are summarized below:

	Beginning Balance	Additions	Deletions	Adjustments	Ending Balance
Capital assets, non-depreciable:					
Land	\$ 3,250,691	\$ -	\$ -	\$ -	\$ 3,250,691
Construction in progress	2,509,592	662,683	-	(2,688)	3,169,587
Total capital assets, non-depreciable	<u>5,760,283</u>	<u>662,683</u>	<u>-</u>	<u>(2,688)</u>	<u>6,420,278</u>
Capital assets, depreciable:					
Buildings	24,184,727	-	-	-	24,184,727
Land improvements	3,603,608	-	-	-	3,603,608
Revenue rolling stock	26,176,422	1,240,256	-	2,688	27,419,366
Equipment	5,626,567	313,522	-	-	5,940,089
Total capital assets, depreciable	<u>59,591,324</u>	<u>1,553,778</u>	<u>-</u>	<u>2,688</u>	<u>61,147,790</u>
Less accumulated depreciation:					
Buildings	(6,113,887)	(538,946)	-	-	(6,652,833)
Land improvements	(484,905)	(120,533)	-	-	(605,438)
Revenue rolling stock	(21,593,950)	(1,269,187)	-	-	(22,863,137)
Equipment	(4,271,011)	(222,422)	-	-	(4,493,433)
Total accumulated depreciation	<u>(32,463,753)</u>	<u>(2,151,088)</u>	<u>-</u>	<u>-</u>	<u>(34,614,841)</u>
Net depreciable capital assets	<u>27,127,571</u>	<u>(597,310)</u>	<u>-</u>	<u>2,688</u>	<u>26,532,949</u>
Net capital assets	<u>\$ 32,887,854</u>	<u>\$ 65,373</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 32,953,227</u>

The changes in capital assets for the year ended June 30, 2017 are summarized below:

	Beginning Balance	Additions	Deletions	Adjustments	Ending Balance
Capital assets, non-depreciable:					
Land	\$ 3,250,691	\$ -	\$ -	\$ -	\$ 3,250,691
Construction in progress	2,441,549	422,641	-	(354,598)	2,509,592
Total capital assets, non-depreciable	<u>5,692,240</u>	<u>422,641</u>	<u>-</u>	<u>(354,598)</u>	<u>5,760,283</u>
Capital assets, depreciable:					
Buildings	24,038,882	145,845	-	-	24,184,727
Land improvements	3,603,608	-	-	-	3,603,608
Revenue rolling stock	26,079,703	-	-	96,719	26,176,422
Equipment	5,211,122	189,966	(32,400)	257,879	5,626,567
Total capital assets, depreciable	<u>58,933,315</u>	<u>335,811</u>	<u>(32,400)</u>	<u>354,598</u>	<u>59,591,324</u>
Less accumulated depreciation:					
Buildings	(5,577,886)	(536,001)	-	-	(6,113,887)
Land improvements	(364,372)	(120,533)	-	-	(484,905)
Revenue rolling stock	(20,141,475)	(1,452,475)	-	-	(21,593,950)
Equipment	(4,106,830)	(196,581)	32,400	-	(4,271,011)
Total accumulated depreciation	<u>(30,190,563)</u>	<u>(2,305,590)</u>	<u>32,400</u>	<u>-</u>	<u>(32,463,753)</u>
Net depreciable capital assets	<u>28,742,752</u>	<u>(1,969,779)</u>	<u>-</u>	<u>354,598</u>	<u>27,127,571</u>
Net capital assets	<u>\$ 34,434,992</u>	<u>\$ (1,547,138)</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 32,887,854</u>

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The federal government retains a reversionary interest in property and equipment to the extent of capital grants provided for their purchase. Upon disposal of property and equipment, a prorated share of proceeds in excess of \$5,000, if any, is returned to the federal governments.

(5) Employee Retirement Plans

The District provides retirement benefits to its employees through two defined benefit plans, a defined contribution plan and a deferred compensation plan.

A. Defined Benefit Plans

The District contributes to two single-employer defined benefit pension plans. The Salem Area Mass Transit–Non-bargaining plan (Non-bargaining) covers all nonunion employees. The Salem Area Mass Transit-Bargaining plan (Bargaining) covers all union employees.

Each plan’s assets are held in trust, independent of the District, and solely for the purpose of paying each plan’s benefits and administrative expenses. The assets are invested in a variety of stocks, bonds, and other securities. Neither plan includes in its assets, any District securities or securities of any related parties. No loans have been granted to the District from plan funds.

Plan Description

In a defined benefit plan, benefits are determined using benefit formulas which take into account actuarial information. The plans were effective January 1, 2002 and are administered by Pioneer Trust. No separate financial statements are available for these plans. The District’s Board of Directors holds the authority for establishing and amending plan benefits and funding policies for both defined benefit plans.

Benefits Provided

The defined benefit plans provide pension benefits to eligible full-time bargaining and non-bargaining employees. Regular career status employees who have successfully completed the probationary period of six months or 1,000 hours of service, whichever is later, are eligible to participate.

The District makes all contributions to the plan. The District’s contributions for each employee (and investment earnings allocated to the employee’s account) are fully vested after five years of service. District contributions for, and investment earnings forfeited by, employees who leave employment before five years of service, are used to reduce the District’s contribution requirements.

The benefit payable at a participant’s normal retirement date will be equal to the excess of 1.64 percent times the participant's final average salary times the participant’s benefit credits for the non-bargaining employees or 1.64 percent for the bargaining unit employees over the amount which is the actuarial equivalent of the participant’s account balance in the plan as of termination of employment.

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Non-Bargaining Plan

Employees Covered by Benefit Terms

The following employees were covered by the benefit terms as of the most recent actuarial valuation:

Inactive employees or beneficiaries currently receiving benefits	40
Inactive employees entitled to but not yet receiving benefits	7
Active employees	<u>59</u>
	<u><u>106</u></u>

Contributions

The District is in the process of establishing a formal funding policy with the Board of Directors. The Board of Directors has the authority to establish or amend such policies. Currently, the District's contribution rates are actuarially determined and approved and implemented by executive staff. Contributions to the plan are made quarterly according to an actuarially determined rate recommended by an independent actuary. This rate is intended to finance the cost of current benefits earned, plus an amount to finance the unfunded accrued liability. This rate, expressed as a percentage of covered payroll was, 15.43 percent and 16.14 percent for the years ended June 30, 2018 and 2017, respectively.

The District makes additional level dollar contribution to further reduce the unfunded accrued liability. For the years ended June 30, 2018 and 2017, that amount was \$34,843 and \$53,988 respectively.

Net Pension Liability

The District's net pension liability for the non-bargaining plan at June 30, 2018, was measured as of that date, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of July 1, 2017.

The District's net pension liability for the non-bargaining plan at June 30, 2017 was measured as of that date, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of July 1, 2015.

Actuarial Methods and Assumptions

The total pension liability in the July 1, 2017, actuarial valuation was determined using the following actuarial assumptions applied to all periods included in the measurement:

Inflation rate:	2.75%
Salary increases:	4.25% for first 5 years of service; 3.25% thereafter
Investment rate of return:	6.00%
Mortality:	RP-2000 Combined Healthy Mortality Table projected to 2020 per Scale AA

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The non-bargaining plan recently adopted a change to the pre-retirement death benefit which was included in the July 1, 2017 valuation. The pre-retirement death benefit was changed from 50% of the participant's accrued benefit to the survivor benefit payable under 100% Joint and Survivor annuity option as if elected on the participant's date of death.

The total pension liability in the July 1, 2017, actuarial valuation was determined using the following actuarial assumptions applied to all periods included in the measurement:

Inflation rate:	2.75%
Salary increases:	4.25% for first 5 years of service; 3.25% thereafter
Investment rate of return:	6.00%
Mortality:	RP-2000 Combined Healthy Mortality Table projected to 2020 per Scale AA

The non-bargaining pension plan does not provide for automatic, post-retirement benefit increases. No ad hoc increases have been adopted.

The best-estimate range for the long-term expected rate of return is determined by adding expected inflation to expected long-term real returns and reflecting expected volatility and correlation. The capital market assumptions are per Milliman's investment consulting practice as of January 1, 2018:

<u>Asset Class</u>	<u>Target Allocation</u>	<u>Long-Term Expected Arithmetic Real Rate of Return</u>
Cash	2.70%	0.22%
Core Fixed Income	37.80%	1.91%
Non-U.S. Fixed Income	9.50%	-0.17%
Large Cap US Equities	18.00%	4.21%
Mid Cap U.S. Equities	6.00%	4.67%
Small Cap U.S. Equities	4.00%	5.37%
Developed Foreign Equities	16.20%	5.13%
Small Cap Foreign Equities	3.00%	5.59%
Emerging Market Equities	2.80%	7.47%
	<u>100.00%</u>	
<u>Long-Term Expected Rate of Return</u>		<u>6.00%</u>

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Rate of Return

For the years ended June 30, 2018 and 2017, respectively, the annual money-weighted rate of return on pension plan investments, net of pension plan investment expense, was 4.91 percent and 11.47 percent. The money-weighted return expresses investment performance, net of investment expense, adjusted for the changing amounts actually invested.

Discount rate

The discount rate is used to measure the total pension liability. The discount rate was 6.00 percent for the years ended June 30, 2018 and 2017, respectively. The projection of cash flows used to determine the discount rate assumed that employer contributions will be made at rates equal to the current contribution rate. The actuarially determined contribution rate is based on a closed amortization period, which means that payment of the actuarially determined contribution each year will bring the plan to a 100% funded position by the end of the amortization period. Plan assets are assumed to earn the assumed rate of return and there are no future changes in the plan provisions or actuarial methods and assumptions. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments to current active and inactive employees. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Salem Area Mass Transit District
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Changes in Net Pension Liability

	Increase (Decrease)		
	Total Pension Liability	Plan Fiduciary Net Position	Net Pension Liability
Balance at June 30, 2017	\$ 8,162,002	\$ 6,060,405	\$ 2,101,597
Changes for the year:			
Service cost	83,240	-	83,240
Interest on total pension liability	475,952	-	475,952
Effect of plan changes	-	-	-
Effect of economic/demographic gains or losses	421,920	-	421,920
Effect of assumption changes or inputs	-	-	-
Benefit payments	(634,653)	(634,653)	-
Employer contributions	-	644,325	(644,325)
ICMA transfers	-	339,751	(339,751)
Net investment income	-	306,483	(306,483)
Balance at June 30, 2018	\$ 8,508,461	\$ 6,716,311	\$ 1,792,150

	Increase (Decrease)		
	Total Pension Liability	Plan Fiduciary Net Position	Net Pension Liability
Balance at June 30, 2016	\$ 7,660,587	\$ 5,333,618	\$ 2,326,969
Changes for the year:			
Service cost	58,535	-	58,535
Interest on total pension liability	482,723	-	482,723
Effect of plan changes	-	-	-
Effect of economic/demographic gains or losses	-	-	-
Effect of assumption changes or inputs	554,766	-	554,766
Benefit payments	(594,609)	(594,609)	-
Employer contributions	-	566,742	(566,742)
ICMA transfers	-	134,785	(134,785)
Net investment income	-	619,869	(619,869)
Balance at June 30, 2017	\$ 8,162,002	\$ 6,060,405	\$ 2,101,597

Sensitivity of the Net Pension Liability to Changes in the Discount Rate

The following presents the net pension liability of the District, calculated using a discount rate of 6.00 percent for FY2018 and FY2017, as well as what the District's net pension liability would be if it were calculated using a discount rate of one percentage point lower or one percentage point higher than the rate used:

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	Net Pension Liability	
	2018	2017
1% decrease (5.00%)	\$ 3,176,545	\$ 3,406,487
Current discount rate (6.00%)	1,792,151	2,101,597
1% increase (7.00%)	684,545	1,064,124

Pension Plan Fiduciary Net Position

Detailed information about the pension plan's fiduciary net position can be obtained by writing to: Salem Area Mass Transit District, 555 Court St NE Suite 5230, Salem, OR 97301-3980.

Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

For the years ended June 30, 2018 and 2017, The District recognized pension expense of \$554,891 and \$511,607, respectively. The District reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources at June 30, 2018:

	Deferred Inflows of Resources	Deferred Outflows of Resources
Differences between expected and actual experience	\$ -	\$ 597,090
Changes of assumptions or inputs	-	403,301
Net difference between projected and actual earnings	-	135,855
Total	<u>\$ -</u>	<u>\$ 1,136,246</u>

Amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year ended June 30:	
2019	\$ 571,782
2020	472,896
2021	78,073
2022	13,496
2023	-
Thereafter	-

Salem Area Mass Transit District
Notes to the Basic Financial Statements
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Bargaining Plan

Employees Covered by Benefit Terms

The following employees were covered by the benefit terms as of the most recent actuarial valuation:

Inactive employees or beneficiaries currently receiving benefits	87
Inactive employees entitled to but not yet receiving benefits	22
Active employees	<u>124</u>
	<u><u>233</u></u>

Contributions

The District is in the process of establishing a formal funding policy with the Board of Directors. The Board of Directors has the authority to establish or amend such policies. Currently, the District's contribution rates are actuarially determined and approved and implemented by the executive staff. Contributions to the plan are made quarterly according to an actuarially determined rate recommended by an independent actuary. This rate is intended to finance the cost of current benefits earned, plus an amount to finance the unfunded accrued liability. This rate, expressed as a percentage of covered payroll was, 27.04 percent and 30.07 percent for the years ended June 30, 2018 and 2017, respectively.

Net Pension Liability

The District's net pension liability for the non-bargaining plan at June 30, 2018, was measured as of that date, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of July 1, 2017.

The District's net pension liability for the non-bargaining plan at June 30, 2017 was measured as of that date, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of July 1, 2015.

Actuarial Methods and Assumptions

The total pension liability in the July 1, 2017, actuarial valuation was determined using the following actuarial assumptions applied to all periods included in the measurement:

Inflation rate:	2.75%
Salary increases:	4.25% for first 5 years of service; 3.25% thereafter
Investment rate of return:	6.00%
Mortality:	RP-2000 Combined Healthy Mortality Table projected to 2020 per Scale AA

The bargaining plan recently adopted a change to the pre-retirement death benefit which was included in the July 1, 2015 valuation. The pre-retirement death benefit was changed from 50% of the participant's accrued benefit to the survivor benefit payable under 100% Joint and Survivor annuity option as if elected on the participant's date of death.

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The bargaining pension plan does not provide for automatic, post-retirement benefit increases. No ad hoc increases have ever been adopted.

The best-estimate range for the long-term expected rate of return is determined by adding expected inflation to expected long-term real returns and reflecting expected volatility and correlation. The capital market assumptions are per Milliman's investment consulting practice as of January 1, 2018:

Asset Class	Target Allocation	Long-Term Expected Arithmetic Real Rate of Return
Cash	2.70%	0.22%
Core Fixed Income	37.80%	1.91%
Non-U.S. Fixed Income	9.50%	-0.17%
Large Cap US Equities	18.00%	4.21%
Mid Cap U.S. Equities	6.00%	4.67%
Small Cap U.S. Equities	4.00%	5.37%
Developed Foreign Equities	16.20%	5.13%
Small Cap Foreign Equities	3.00%	5.59%
Emerging Market Equities	2.80%	7.47%
	100.00%	
		6.00%

Rate of Return

For the years ended June 30, 2018 and 2017, respectively, the annual money-weighted rate of return on pension plan investments, net of pension plan investment expense, was 4.99 percent and 11.46 percent. The money-weighted return expresses investment performance, net of investment expense, adjusted for the changing amounts actually invested.

Discount rate

The discount rate is used to measure the total pension liability. The discount rate was 6.00 percent for the years ended June 30, 2018 and 2017, respectively. The projection of cash flows used to determine the discount rate assumed that employer contributions will be made at rates equal to the current contribution rate. The actuarially determined contribution rate is based on a closed amortization period, which means that payment of the actuarially determined contribution each year will bring the plan to a 100% funded position by the end of the amortization period. Plan assets are assumed to earn the assumed rate of return and there are no future changes in the plan provisions or actuarial methods and assumptions. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments to current active and inactive

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employees. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Changes in Net Pension Liability

	Increase (Decrease)		
	Total Pension Liability	Plan Fiduciary Net Position	Net Pension Liability
Balance at June 30, 2017	\$ 22,319,353	\$ 17,411,835	\$ 4,907,518
Changes for the year:			
Service cost	713,819	-	713,819
Interest on total pension liability	1,350,700	-	1,350,700
Effect of plan changes	-	-	-
Effect of economic/demographic gains or losses	593,874	-	593,874
Effect of assumption changes or inputs	-	-	-
Benefit payments	(1,058,379)	(1,058,379)	-
Employer contributions	-	1,846,814	(1,846,814)
ICMA transfers	-	304,729	(304,729)
Net investment income	-	892,716	(892,716)
Balance at June 30, 2018	<u>\$ 23,919,367</u>	<u>\$ 19,397,715</u>	<u>\$ 4,521,651</u>

	Increase (Decrease)		
	Total Pension Liability	Plan Fiduciary Net Position	Net Pension Liability
Balance at June 30, 2016	\$ 20,091,672	\$ 14,624,747	\$ 5,466,925
Changes for the year:			
Service cost	608,583	-	608,583
Interest on total pension liability	1,316,853	-	1,316,853
Effect of plan changes	-	-	-
Effect of economic/demographic gains or losses	-	-	-
Effect of assumption changes or inputs	1,198,289	-	1,198,289
Benefit payments	(896,045)	(896,045)	-
Employer contributions	-	1,778,155	(1,778,155)
ICMA transfers	-	153,494	(153,494)
Net investment income	-	1,751,483	(1,751,483)
Balance at June 30, 2017	<u>\$ 22,319,352</u>	<u>\$ 17,411,834</u>	<u>\$ 4,907,518</u>

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Sensitivity of the Net Pension Liability to Changes in the Discount Rate

The following presents the net pension liability of the District, calculated using a discount rate of 6.00 percent for FY2018 and FY2017, as well as what the District's net pension liability would be if it were calculated using a discount rate of one percentage point lower or one percentage point higher than the rate used:

	Net Pension Liability	
	2018	2017
1% decrease (5.00%)	\$ 7,369,799	\$ 7,608,979
Current discount rate (6.00%)	4,521,651	4,907,518
1% increase (7.00%)	2,093,449	2,600,104

Pension Plan Fiduciary Net Position

Detailed information about the pension plan's fiduciary net position can be obtained by writing to: Salem Area Mass Transit District, 555 Court St NE Suite 5230, Salem, OR 97301-3980.

Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

For the years ended June 30, 2018 and 2017, the District recognized pension expense of \$940,849 and \$1,435,743, respectively. The District reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources at June 30, 2018:

	Deferred Inflows of Resources	Deferred Outflows of Resources
Differences between expected and actual experience	\$ -	\$ 779,587
Changes of assumptions or inputs	-	845,976
Net difference between projected and actual earnings	-	332,281
Total	<u>\$ -</u>	<u>\$ 1,957,844</u>

Amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year ended June 30:	
2019	\$ 857,080
2020	715,793
2021	220,018
2022	153,309
2023	11,644
Thereafter	-

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B. Defined Contribution Plan

Plan Description

The District provides pension benefits through a defined contribution pension plan. In a defined contribution plan, benefits depend solely on amounts contributed to the plan plus investment earnings. The plan is administered by ICMA. The District’s Board of Directors holds the authority for establishing and amending plan provisions and contribution requirements for the defined contribution plan.

Benefits Provided

The defined contribution plan provides pension benefits to eligible full-time non-bargaining employees. Regular career status employees who have successfully completed the probationary period of six months or 1,000 hours of service, whichever is later, are eligible to participate.

Contributions

The District makes all contributions to the plan. The District’s contributions for each employee (and investment earnings allocated to the employee’s account) are fully vested after five years of service. District contributions for, and investment earnings forfeited by, employees who leave employment before five years of service, are used to reduce the District’s contribution requirements.

The contribution rate is 10 percent of employee’s gross salary for non-bargaining unit employees. For the years ended June 30, 2018 and 2017, employer contributions recognized as expense were \$445,713 and \$414,434, respectively.

(6) Post Employment Benefits Other than Pensions

A. Plan Description

The District administers a single-employer defined benefit healthcare plan per the requirements of collective bargaining agreements. The plan provides an explicit employer benefit of up to the cost per month per pre-Medicare retiree toward postretirement healthcare insurance for eligible retirees, and at cost for retiree spouses, through the District’s group health insurance plans, which cover both active and retired participants.

The level of benefits provided by the plan are the same as those afforded to active employees. This level of coverage is provided to retirees until they become eligible for Medicare, typically age 65.

Non-Bargaining Employees Covered by Benefit Terms:

Active employees	59
Eligible retirees	4
Spouses of ineligible retirees	-
	63
	63

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Bargaining Employees Covered by Benefit Terms:

Active employees	124
Eligible retirees	8
Spouses of ineligible retirees	-
	132

The District's post-retirement healthcare plan was established in accordance with ORS 243.303. ORS stipulate that for the purpose of establishing healthcare premiums, the rate must be based on all plan members, including both active employees and retirees and their spouses. The difference between retiree claim costs (which because of the effect of age is generally higher in comparison to all plan members) and the amount of retiree healthcare premiums represents the District's implicit employer contribution.

The District has not established a trust fund to supplement the costs for the net other post-employment benefit (OPEB) obligation. No standalone financial report is generated for the plan.

B. Funding Policy

The District collects insurance premiums, net of applied explicit benefits, from all retirees each month. The District then pays health insurance premiums for all retirees at the blended rate for each family classification. The required contribution to the plan included the employer's pay-as-you-go amount, an amount paid by retirees and an additional amount calculated to prefund future benefits as determined by the actuary. The District has elected to not pre-fund the actuarially determined future cost. The amount paid by the District for retirees, and eligible retiree spouses, healthcare for the years ended June 30, 2018 and 2017 was \$158,676 and \$121,369 respectively.

C. Total OPEB Liability, OPEB Expense and OPEB-Related Deferrals

As of June 30, 2018, the District reported a total OPEB liability of \$4,552,588, based on a July 1, 2017 actuarial valuation, rolled forward to the measurement date of June 30, 2017. For the year ended June 30, 2018, the District recognized OPEB expense of \$(38,507).

At June 30, 2018, the City reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

	Deferred Inflows of Resources	Deferred Outflows of Resources
Differences between expected and actual experience	\$ -	\$ -
Changes of assumptions or inputs	228,196	-
Benefit payments	-	255,812
Total	\$ 228,196	\$ 255,812

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Amounts reported as deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

Year ended June 30:	
2019	\$ (32,600)
2020	(32,600)
2021	(32,600)
2022	(32,600)
2023	(32,600)
Thereafter	(65,196)

D. Actuarial Methods and Assumptions

The actuarial cost method used is the entry age normal actuarial cost method with level percentage of pay allocation. In order to apply this method, projected benefit payments are determined for each active employee and retiree. These projected benefit payments are the net benefits estimated to be payable in all future years. The net benefits for a particular year are the difference between the total cost of benefits and the portion of the benefits paid by the retirees in that year.

The discount rate is a single rate of return that is applied to the projected benefit payments in order to calculate the present value of benefits. Under GASB 75, for plans without assets, the discount rate is equal to a yield or index rate for 20-year, tax-exempt general obligation municipal bonds with an average rating of AA/Aa or higher. The discount rate is determined as of each measurement date.

The present value of benefits is then allocated over the service of each active employee from their date of hire to their expected retirement age, as a level percent of the employee's projected pay, as required under GASB 75. This level percent multiplied by expected pay is referred to as the service cost, and is that portion of the present value of benefits attributable to an employee's service in a given year. The service cost equals \$0 for retirees. For purposes of projecting benefits prior to the valuation date as required by the actuarial cost method, we assumed a health cost trend equal to the ultimate health cost trend rate.

The total OPEB liability is the portion of the present value of benefits that is attributable to employee service prior to the valuation date. For retirees, the total OPEB liability equals the present value of benefits.

The total pension liability in the July 1, 2017, actuarial valuation was determined using the following actuarial assumptions applied to all periods included in the measurement:

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Inflation rate:	2.75%
Salary increases:	3.00%
Actuarial valuation method:	Entry age normal level percent of salary
Mortality:	RP-2000 Combined Health Mortality Table projected to 2020 per Scale AA

Sensitivity of the total OPEB liability to changes in the discount rate, using rates that are 1% lower or 1% higher than the current rate, are shown in the following chart:

Discount rate:

	<u>OPEB Liability</u> <u>2018</u>
1% decrease (2.58%)	\$ 4,913,753
Current discount rate (3.58%)	4,552,588
1% increase (4.58%)	4,220,017

Sensitivity of the total OPEB liability to changes in the healthcare cost trend rate, using rates that are 1% lower or 1% higher than the current rate, are shown in the following chart:

Healthcare cost trend rate:

	<u>OPEB Liability</u> <u>2018</u>
1% decrease (5.00%)	\$ 4,086,069
Current trend rate (6.00%)	4,552,558
1% increase (7.00%)	5,101,506

(7) Tax Abatement

The District's property taxes were reduced by \$62,843 in FY18 under agreements entered into by other governments.

<u>Authorizing Government</u>	<u>Exemption Program</u>	<u>District's Share</u> <u>Taxes Abated</u>
Salem Enterprise Zone (City of Salem)	Enterprise Zone (ORS 285C)	\$ 38,771
City of Salem	Multiple Unit Housing (ORS 307.600 to 637)	13,513
State of Oregon	Historical Property (ORS 358.475 to 565)	10,559
		<u>\$ 62,843</u>

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For the Years Ended June 30, 2018 and 2017

(8) Risk Management

The District is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The District purchases commercial insurance to minimize its exposure to these risks. Settled claims have not exceeded this commercial coverage in any of the past three years.

(9) Restatement

Beginning net position has been restated at June 30, 2017:

Beginning net position, as previously reported	\$ 51,346,698
Change in OPEB accounting per GASB 75	<u>(1,660,949)</u>
Beginning net position, as restated	<u><u>\$ 49,685,749</u></u>

(10) Reclassification

Certain amounts in prior-year financial statements have been reclassified for comparative purposes to conform to presentation in the current-year financial statements.

(11) Commitments and Contingencies

Under the terms of federal and state grants, periodic audits are required and costs may be questioned as not being appropriate under the terms of the grants. Such audits could lead to reimbursement to the grantor agencies. District management believes disallowance, if any, will be immaterial.

As of June 30, 2018, the District had a commitment of approximately \$7,404,850 for ten 45' buses and ten 40' buses for Cherriots Local service.



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Required Supplementary Information



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Salem Area Mass Transit District
Schedule of Changes in the Net Pension Liability and Related Ratios
For the Years Ended June 30, 2018 and 2017

Defined Benefit Pension Plan - Non-Bargaining (in 1,000s)					
Last 10 Fiscal Years ¹					
Fiscal Year ending June 30					
	2018	2017	2016	2015	2014
Total Pension Liability					
Service cost	\$ 83	\$ 59	\$ 55	\$ 68	\$ 63
Interest on total pension liability	476	483	486	437	437
Effect of plan changes	-	-	4	-	-
Effect of economic/demographic gains or losses	422	-	771	-	-
Effect of assumption changes or inputs	-	555	284	-	-
Benefit payments	(634)	(594)	(579)	(527)	\$ (490)
Net change in total pension liability	346	502	1,020	(22)	10
Total pension liability, beginning	8,162	7,660	6,640	6,662	6,652
Total pension liability, ending (a)	<u>\$ 8,508</u>	<u>\$ 8,162</u>	<u>\$ 7,660</u>	<u>\$ 6,640</u>	<u>\$ 6,662</u>
Fiduciary Net Position					
Employer contributions	\$ 644	\$ 567	\$ 473	\$ 451	\$ 1,069
ICMA transfers	340	134	152	334	111
Investment income net of investment expenses	306	620	(119)	76	520
Benefit payments	(635)	(594)	(579)	(527)	(490)
Net change in plan fiduciary position	655	727	(73)	334	1,210
Fiduciary net position, beginning	6,061	5,334	5,407	5,073	3,863
Fiduciary net position, ending (b)	<u>\$ 6,716</u>	<u>\$ 6,061</u>	<u>\$ 5,334</u>	<u>\$ 5,407</u>	<u>\$ 5,073</u>
Net pension liability, ending = (a)-(b)	<u>\$ 1,792</u>	<u>\$ 2,101</u>	<u>\$ 2,326</u>	<u>\$ 1,233</u>	<u>\$ 1,589</u>
Fiduciary net position as a % of total pension liability	78.94%	74.25%	69.63%	81.43%	76.15%
Covered payroll	\$ 4,174	\$ 3,512	\$ 3,449	\$ 3,572	\$ 3,684
Net pension liability as a % of covered payroll	42.93%	59.84%	67.44%	34.52%	43.13%

¹ This schedule is intended to show a 10-year trend of changes in the net pension liability. However, until a full 10-year trend is compiled, information will only be presented for those years in which it is available.



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Salem Area Mass Transit District
Schedule of Employer Contributions – Defined Benefit Plan – Non-Bargaining
For the Years Ended June 30, 2018 and 2017

	2018	2017	2016	2015
Actuarially determined contribution	\$ 609,482	\$ 512,754	\$ 386,311	\$ 400,040
Actual employer contribution	644,325	566,742	472,904	450,685
Contribution deficiency(excess)	\$ (34,843)	\$ (53,988)	\$ (86,593)	\$ (50,645)
Covered payroll	\$ 3,512,016	\$ 3,512,016	\$ 3,449,206	\$ 3,571,786
Contribution as a % of covered payroll	15.43%	16.14%	13.71%	12.62%

Notes to Schedule:

Valuation date: 7/1/2017

Investment rate of return assumption: 6.00%

Methods and assumptions used to determine contribution rates:

Actuarial cost method: Entry age normal

Amortization method: Level dollar

Type of period: Layered (each base is amortized over a separate closed period)

Amortization period at 7/1/17: 12 years

Amortization growth rate: 0.00%

Asset valuation method: Market value

Inflation: 2.75%

Salary increases: 4.25% for first 5.5 year of service; 3.25% thereafter

Investment rate of return: 6.00%

Cost of living adjustments: None

Turnover: Service based

Mortality: RP-2000 Combined healthy morality with projection to 2020 per Scale AA

2014	2013	2012	2011	2010	2009
\$ 464,148	\$ 418,720	\$ 544,976	\$ 511,342	\$ 354,515	\$ 360,588
1,069,000	704,449	316,025	391,913	328,377	294,417
\$ (604,852)	\$ (285,729)	\$ 228,951	\$ 119,429	\$ 26,138	\$ 66,171
\$ 3,683,712	\$ 3,323,178	\$ 3,707,321	\$ 3,478,516	\$ 3,313,227	\$ 3,369,982
29.02%	21.20%	8.52%	11.27%	9.91%	8.74%

Salem Area Mass Transit District
Schedule of Changes in the Net Pension Liability and Related Ratios, Bargaining
For the Years Ended June 30, 2018 and 2017

Defined Benefit Pension Plan - Bargaining (in 1,000s)					
Last 10 Fiscal Years ¹					
Fiscal Year ending June 30					
	2018	2017	2016	2015	2014
Total Pension Liability					
Service cost	\$ 714	\$ 608	\$ 571	\$ 572	\$ 535
Interest on total pension liability	1,350	1,317	1,252	1,158	1,089
Effect of plan changes	-	-	63	-	-
Effect of economic/demographic gains or losses	594	-	714	-	-
Effect of assumption changes or inputs	-	1,198	373	-	-
Benefit payments	(1,058)	(896)	(818)	(738)	(564)
Net change in total pension liability	1,600	2,227	2,155	992	1,060
Total pension liability, beginning	22,319	20,092	17,937	16,945	15,885
Total pension liability, ending (a)	<u>\$ 23,919</u>	<u>\$ 22,319</u>	<u>\$ 20,092</u>	<u>\$ 17,937</u>	<u>\$ 16,945</u>
Fiduciary Net Position					
Employer contributions	\$ 1,846	\$ 1,778	\$ 1,470	\$ 1,374	\$ 2,363
ICMA transfers	305	154	62	389	94
Investment income net of investment expenses	893	1,751	(313)	205	1,331
Benefit payments	(1,058)	(896)	(818)	(738)	(564)
Net change in plan fiduciary position	1,986	2,787	401	1,230	3,224
Fiduciary net position, beginning	17,412	14,625	14,224	12,994	9,770
Fiduciary net position, ending (b)	<u>\$ 19,398</u>	<u>\$ 17,412</u>	<u>\$ 14,625</u>	<u>\$ 14,224</u>	<u>\$ 12,994</u>
Net pension liability, ending = (a)-(b)	<u>\$ 4,521</u>	<u>\$ 4,907</u>	<u>\$ 5,467</u>	<u>\$ 3,713</u>	<u>\$ 3,951</u>
Fiduciary net position as a % of total pension liability	81.10%	78.01%	72.79%	79.30%	76.68%
Covered payroll	\$ 6,830	\$ 5,912	\$ 5,883	\$ 5,633	\$ 6,210
Net pension liability as a % of covered payroll	66.20%	83.00%	92.93%	65.92%	63.62%

¹ This schedule is intended to show a 10-year trend of changes in the net pension liability. However, until a full 10-year trend is compiled, information will only be presented for those years in which it is available.



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**Salem Area Mass Transit District
Schedule of Employer Contributions – Defined Benefit Plan - Bargaining
For the Years Ended June 30, 2018 and 2017**

	2018	2017	2016	2015
Actuarially determined contribution	\$ 1,871,550	\$ 1,620,016	\$ 1,447,252	\$ 1,385,691
Actual employer contribution	1,846,814	1,778,155	1,470,050	1,374,052
Contribution deficiency(excess)	\$ 24,736	\$ (158,139)	\$ (22,798)	\$ 11,639
Covered payroll	\$ 5,912,467	\$ 5,912,467	\$ 5,883,137	\$ 5,632,890
Contribution as a % of covered payroll	30.07%	30.07%	24.99%	24.39%

Notes to Schedule:

Valuation date: 7/1/2017

Investment rate of return assumption: 6.00%

Methods and assumptions used to determine contribution rates:

Actuarial cost method: Entry age normal

Amortization method: Level dollar

Type of period: Layered (each base is amortized over a separate closed period)

Amortization period at 7/1/17: 12 years

Amortization growth rate: 0.00%

Asset valuation method: Market value

Inflation: 2.75%

Salary increases: 4.25% for first 5.5 year of service; 3.25% thereafter

Investment rate of return: 6.00%

Cost of living adjustments: None

Turnover: Service based

Mortality: RP-2000 Combined healthy morality with projection to 2020 per Scale AA

2014	2013	2012	2011	2010	2009
\$ 1,403,446	\$ 1,310,605	\$ 1,336,104	\$ 1,316,567	\$ 1,176,679	\$ 947,845
2,362,838	1,314,866	1,352,215	1,172,427	1,138,077	861,566
\$ (959,392)	\$ (4,261)	\$ (16,111)	\$ 144,140	\$ 38,602	\$ 86,279
\$ 6,209,939	\$ 5,850,916	\$ 5,991,497	\$ 5,903,889	\$ 6,003,464	\$ 5,924,033
38.05%	22.47%	22.57%	19.86%	18.96%	14.54%

Salem Area Mass Transit District
Schedule of Changes in the District's Total OPEB Liability and Related Ratios
For the Year Ended June 30, 2018

Schedule of Changes in the Total OPEB Liability and Related Ratios
(in 1,000s)

Last 10 Fiscal Years¹
Fiscal Year ending June 30

	<u>2018</u>
Total OPEB Liability	
Service cost	\$ 373
Interest on total OPEB liability	137
Effect of assumption changes or inputs	(261)
Benefit payments	<u>(289)</u>
Net change in total OPEB liability	(39)
Total OPEB liability, beginning	<u>4,591</u>
Total OPEB liability, ending	<u><u>\$ 4,553</u></u>
Covered payroll	\$11,005
Net OPEB liability as a % of covered payroll	41.37%

¹ This schedule is intended to show a 10-year trend of changes in the net OPEB liability. However, until a full 10-year trend is compiled, information will only be presented for those years in which it is available.



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Supplementary Information

BUDGETARY COMPARISON SCHEDULES

Pursuant to the provision of Oregon Revised Statutes, an individual schedule of revenues, expenditures, and changes in fund balance – balance and actual be displayed for each fund where legally adopted budgets are required.

Enterprise Budgetary Comparison schedules include the following:

- General Fund
- Capital Projects Fund
- Special Transportation Fund



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Salem Area Mass Transit District
Schedule of Revenues, Expenditures and Changes in Fund Balance
Budget and Actual On A Non-GAAP Budgetary Basis – General Fund
For the Year Ended June 30, 2018

	Budget		Actual	Variance
	Original	Final		
Revenues				
Local revenue				
Passenger fares, passes & other fixed route services	\$ 3,276,000	\$ 3,276,000	\$ 2,682,560	\$ (593,440)
Property taxes	11,744,225	11,744,225	12,078,234	334,009
Advertising & other promotions	-	-	63,000	63,000
Courthouse square rentals	89,000	89,000	83,290	(5,710)
Earnings on investments	168,695	168,695	354,847	186,152
Miscellaneous	132,000	132,000	96,976	(35,024)
Total local revenue	<u>15,409,920</u>	<u>15,409,920</u>	<u>15,358,907</u>	<u>(51,013)</u>
State revenue				
Energy tax credits	-	-	187,354	187,354
State in lieu taxes	5,610,000	5,610,000	6,212,475	602,475
Total state revenue	<u>5,610,000</u>	<u>5,610,000</u>	<u>6,399,829</u>	<u>789,829</u>
Federal revenue				
Urbanized area formula (Section 5307)	4,578,493	4,578,493	5,018,974	440,481
FTA metropolitan & statewide planning (5303)	114,030	114,030	114,026	(4)
Total federal revenue	<u>4,692,523</u>	<u>4,692,523</u>	<u>5,133,000</u>	<u>440,477</u>
Total revenues	<u>25,712,443</u>	<u>25,712,443</u>	<u>26,891,736</u>	<u>1,179,293</u>
Expenditures				
General Manager/Board of Directors	615,365	615,365	659,951	(44,586)
Administration	1,800,930	1,800,930	1,884,849	(83,919)
Communication	1,732,655	1,732,655	1,419,679	312,976
Transportation Development	2,049,130	2,049,130	2,087,625	(38,495)
Operations	17,683,403	17,683,403	17,898,278	(214,875)
Unallocated	1,076,960	1,076,960	870,558	206,402
Contingency	1,500,000	1,500,000	-	1,500,000
Total expenditures	<u>26,458,443</u>	<u>26,458,443</u>	<u>24,820,940</u>	<u>1,637,503</u>
Excess (deficiency) of revenues over expenditures	(746,000)	(746,000)	2,070,796	2,816,796
Other financing sources (uses)				
Transfer out to other funds	<u>(754,000)</u>	<u>(754,000)</u>	<u>(754,000)</u>	<u>-</u>
Net change in fund balance	(1,500,000)	(1,500,000)	1,316,796	2,816,796
Fund balance, beginning of year	<u>20,835,810</u>	<u>20,835,810</u>	<u>19,266,805</u>	<u>(1,569,005)</u>
Fund balance, end of year	<u>\$ 19,335,810</u>	<u>\$ 19,335,810</u>	<u>\$ 20,583,601</u>	<u>\$ 1,247,791</u>

Salem Area Mass Transit District
Schedule of Revenues, Expenditures and Changes in Fund Balance
Budget and Actual On A Non-GAAP Budgetary Basis – Capital Improvement Fund
For the Year Ended June 30, 2018

Revenues	<u>Budget</u>		<u>Actual</u>	<u>Variance</u>
	<u>Original</u>	<u>Final</u>		
State Revenue				
Special Transportation Fund Discretionary Grant Program	\$ 1,277,635	\$ 1,277,635	\$ 56,490	\$ (1,221,145)
Federal revenue				
Urbanized area formula (Section 5307)	2,005,710	2,005,710	244,132	(1,761,578)
Federal STP Funds	2,077,425	2,077,425	25,752	(2,051,673)
Transportation for elderly persons and persons with disabilities (5310)	639,660	639,660	384,954	(254,706)
Bus & Bus Facilities Infrastructure Investment Program (5339)	2,153,050	2,153,050	177,812	(1,975,238)
New freedom program (5317)	-	-	2,574	2,574
Discretionary grants - section (5309)	1,387,435	1,387,435	622,256	(765,179)
Federal Flex Funds	324,890	324,890	116,084	(208,806)
Total federal revenue	<u>8,588,170</u>	<u>8,588,170</u>	<u>1,573,564</u>	<u>(7,014,606)</u>
Total revenues	<u>9,865,805</u>	<u>9,865,805</u>	<u>1,630,054</u>	<u>(8,235,751)</u>
Expenditures				
Administration	216,775	216,775	202,942	13,833
Transportation Development	3,518,890	3,518,890	571,351	2,947,539
Operations	8,404,015	8,404,015	1,449,064	6,954,951
Communication	20,000	20,000	2,687	17,313
Total expenditures	<u>12,159,680</u>	<u>12,159,680</u>	<u>2,226,044</u>	<u>9,933,636</u>
Excess (deficiency) of revenues over expenditures	(2,293,875)	(2,293,875)	(595,990)	(18,169,387)
Other financing sources (uses)				
Transfer from other funds	<u>109,530</u>	<u>109,530</u>	-	(109,530)
Net change in fund balance	(2,184,345)	(2,184,345)	(595,990)	1,588,355
Fund balance, beginning of year	<u>2,383,288</u>	<u>2,383,288</u>	<u>3,393,496</u>	<u>1,010,208</u>
Fund balance, end of year	<u>\$ 198,943</u>	<u>\$ 198,943</u>	<u>\$ 2,797,506</u>	<u>\$ 2,598,563</u>

Salem Area Mass Transit District
Schedule of Revenues, Expenditures and Changes in Fund Balance
Budget and Actual On A Non-GAAP Budgetary Basis –Special Transportation Fund
For the Year Ended June 30, 2018

	Budget		Actual	Variance
	Original	Final		
Revenues				
Local revenue				
Passenger fares	\$ 386,900	\$ 386,900	\$ 415,049	\$ 28,149
Miscellaneous income	-	-	(247)	(247)
Total local revenue	<u>386,900</u>	<u>386,900</u>	<u>414,802</u>	<u>27,902</u>
State revenue				
Special transportation fund program (ODOT)	988,949	988,949	932,458	(56,491)
Special Transportation Fund Discretionary Grant Program	-	-	22,884	22,884
Total state revenue	<u>988,949</u>	<u>988,949</u>	<u>955,342</u>	<u>(33,607)</u>
Federal revenue				
Oregon health plan - medical assistance programs (DMAP)	9,502,396	9,502,396	7,388,078	(2,114,318)
New Freedom Program (5317)	30,866	30,866	38,700	7,834
Developmental disabilities transportation services (DD53)	2,392,000	2,392,000	2,361,353	(30,647)
Transportation for elderly persons and persons with disabilities (5310)	1,080,859	1,080,859	1,199,551	118,692
Formula grants for other than urbanized areas (5311)	372,999	372,999	304,583	(68,416)
Rideshare/TDM grant	378,540	378,540	380,020	1,480
Urbanized area formula (Section 5307)	850,651	850,651	836,387	(14,264)
Total federal revenue	<u>14,608,311</u>	<u>14,608,311</u>	<u>12,508,672</u>	<u>(2,099,639)</u>
Total revenues	<u>15,984,160</u>	<u>15,984,160</u>	<u>13,878,816</u>	<u>(2,105,344)</u>
Expenditures				
Transportation development	647,125	647,125	692,278	(45,153)
Operations	17,979,765	17,979,765	14,699,044	3,280,721
Total expenditures	<u>18,626,890</u>	<u>18,626,890</u>	<u>15,391,322</u>	<u>3,235,568</u>
Excess (deficiency) of revenues over expenditures	(2,642,730)	(2,642,730)	(1,512,506)	(5,340,912)
Other financing sources (uses)				
Transfer from general fund	754,000	754,000	754,000	-
Transfers out	(109,530)	(109,530)	-	109,530
Total other financing sources (uses)	<u>644,470</u>	<u>644,470</u>	<u>754,000</u>	<u>109,530</u>
Net change in fund balance	(1,998,260)	(1,998,260)	(758,506)	1,239,754
Fund balance, beginning of year	<u>2,299,225</u>	<u>2,299,225</u>	<u>2,092,987</u>	<u>(206,238)</u>
Fund balance, end of year	<u>\$ 300,965</u>	<u>\$ 300,965</u>	<u>\$ 1,334,481</u>	<u>\$ 1,033,516</u>

**Salem Area Mass Transit District
Schedule of Expenditure Comparison
Budgetary Division Basis vs Object Classification Basis
For the Year Ended June 30, 2018**

	General Fund	Capital Project Fund	Special Transportation Fund	District Wide Total
Expenditures by Division				
General Manager/Board of Directors	\$ 659,951	\$ -	\$ -	\$ 659,951
Administration	1,884,849	202,942	-	2,087,791
Communication	1,419,679	2,687	-	1,422,366
Transportation Development	2,087,625	571,351	692,278	3,351,254
Operations	17,898,278	1,449,064	14,699,044	34,046,386
Unallocated	870,558	-	-	870,558
Total expenditures	<u>\$ 24,820,940</u>	<u>\$ 2,226,044</u>	<u>\$ 15,391,322</u>	<u>\$ 42,438,306</u>
 Expenditures by Object Classification				
Personnel services	\$ 19,643,947	\$ 45,397	\$ 1,185,095	\$ 20,874,439
Materials and services	5,176,993	22,576	14,206,227	19,405,796
Capital outlay	-	2,158,071	-	2,158,071
Total expenditures	<u>\$ 24,820,940</u>	<u>\$ 2,226,044</u>	<u>\$ 15,391,322</u>	<u>\$ 42,438,306</u>

Salem Area Mass Transit District
Reconciliation of Net Change in Fund Balance on a Non-GAAP Budgetary Basis to
Changes in Net Position on a GAAP Basis
For the Year Ended June 30, 2018

Net change in fund balance:	
General fund	\$ 1,316,796
Capital improvement fund	(595,990)
Special transportation fund	<u>(758,506)</u>
Total change in fund balance	(37,700)
GAAP basis adjustments:	
Capitalized capital assets	2,216,462
Depreciation expense	(2,151,088)
Net pension obligation including related deferrals	1,382,260
Property taxes accrual	83,516
OPEB liability adjustment including related deferrals	<u>38,507</u>
Change in net position	<u>\$ 1,531,957</u>



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Salem Area Mass Transit District
Schedule of Revenues, Expenditures and Changes in Fund Balance
Capital Improvement Projects on a Non-GAAP Budget Basis
For the Year Ended June 30, 2018

Revenues	<u>Capital Project Administration</u>	<u>Del Webb Facility Improvements</u>	<u>ADA Assesment Center</u>	<u>Cherriots Vehicles</u>
State Revenue				
Special Transportation Fund Discretionary Grant Program	\$ -	\$ -	\$ -	\$ -
Total state revenue	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Federal revenue				
Urbanized area formula (Section 5307)	-	40,515	-	-
Federal STP Funds	-	-	-	2,628
Transportation for elderly persons and persons with disabilities (5310)	-	-	-	-
Bus & Bus Facilities Infrastructure Investment Program (5339)	-	-	-	-
New freedom program (5317)	-	-	2,574	-
Discretionary grants - section (5309)	-	-	-	-
Federal Flex Funds	-	-	-	-
Total federal revenue	<u>-</u>	<u>40,515</u>	<u>2,574</u>	<u>2,628</u>
Total revenues	<u>-</u>	<u>40,515</u>	<u>2,574</u>	<u>2,628</u>
Expenditures				
Personnel services	-	1,687	-	-
Materials and services	-	6,973	-	1,828
Capital outlay	-	40,283	2,687	155,636
Total expenditures	<u>-</u>	<u>48,943</u>	<u>2,687</u>	<u>157,464</u>
Net change in fund balance	-	(8,428)	(113)	(154,836)
Fund balance, beginning of year	<u>39,386</u>	<u>35,606</u>	<u>2,123</u>	<u>1,957,664</u>
Fund balance, end of year	<u>\$ 39,386</u>	<u>\$ 27,178</u>	<u>\$ 2,010</u>	<u>\$ 1,802,828</u>

CherryLift Vehicles	CARTS Vehicles	Keizer Transit Center	South Salem Transit Center	Bus Stop Improvements	Equipment	Courthouse Square Improvements	Total Capital Improvement Fund
\$ 30,081	\$ 26,409	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 56,490
<u>30,081</u>	<u>26,409</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>56,490</u>
-	-	-	-	-	203,617	-	244,132
-	-	-	8,883	9,294	4,947	-	25,752
494	384,460	-	-	-	-	-	384,954
-	177,812	-	-	-	-	-	177,812
-	-	-	-	-	-	-	2,574
426,979	-	195,277	-	-	-	-	622,256
-	-	-	-	116,084	-	-	116,084
<u>427,473</u>	<u>562,272</u>	<u>195,277</u>	<u>8,883</u>	<u>125,378</u>	<u>208,564</u>	<u>-</u>	<u>1,573,564</u>
<u>457,554</u>	<u>588,681</u>	<u>195,277</u>	<u>8,883</u>	<u>125,378</u>	<u>208,564</u>	<u>-</u>	<u>1,630,054</u>
-	-	1,151	253	703	41,603	-	45,397
2,951	-	-	5,175	135	5,514	-	22,576
<u>597,012</u>	<u>642,694</u>	<u>242,945</u>	<u>11,291</u>	<u>138,151</u>	<u>327,372</u>	<u>-</u>	<u>2,158,071</u>
<u>599,963</u>	<u>642,694</u>	<u>244,096</u>	<u>16,719</u>	<u>138,989</u>	<u>374,489</u>	<u>-</u>	<u>2,226,044</u>
(142,409)	(54,013)	(48,819)	(7,836)	(13,611)	(165,925)	-	(595,990)
<u>225,685</u>	<u>264,554</u>	<u>416,934</u>	<u>33,570</u>	<u>220,816</u>	<u>192,158</u>	<u>5,000</u>	<u>3,393,496</u>
<u>\$ 83,276</u>	<u>\$ 210,541</u>	<u>\$ 368,115</u>	<u>\$ 25,734</u>	<u>\$ 207,205</u>	<u>\$ 26,233</u>	<u>\$ 5,000</u>	<u>\$ 2,797,506</u>

Salem Area Mass Transit District
Schedule of Revenues, Expenditures and Changes in Fund Balance
Special Transportation Programs on a Non-GAAP Budget Basis
For the Year Ended June 30, 2018

	<u>CherryLift</u>	<u>Cherriots Shop & Ride</u>
Revenues		
Local revenue		
Passenger fares	\$ 222,413	\$ 25,060
Miscellaneous income	(247)	-
Total local revenue	<u>222,166</u>	<u>25,060</u>
State revenue		
Special transportation fund program (ODOT)	157,655	73,563
Special Transportation Fund Discretionary Grant Program	-	-
Total state revenue	<u>157,655</u>	<u>73,563</u>
Federal revenue		
Oregon health plan - medical assistance programs (DMAP)	-	-
New Freedom Program (5317)	38,700	-
Developmental disabilities transportation services (DD53)	2,361,353	-
Transportation for elderly persons and persons with disabilities (5310)	191,085	301,654
Formula grants for other than urbanized areas (5311)	-	-
Rideshare/TDM grant	-	-
Urbanized area formula (Section 5307)	836,387	-
Total federal revenue	<u>3,427,525</u>	<u>301,654</u>
Total revenues	<u>3,807,346</u>	<u>400,277</u>
Expenditures		
Personnel services	292,674	10,907
Materials and services		
Other materials and services	4,779,796	295,796
Call center allocation	429,731	98,814
Total expenditures	<u>5,502,201</u>	<u>405,517</u>
Excess (deficiency) of revenues over expenditures	(1,694,855)	(5,240)
Other financing sources (uses)		
Transfer from general fund	754,000	-
Net change in fund balance	(940,855)	(5,240)
Fund balance, beginning of year	<u>1,496,916</u>	<u>42,094</u>
Fund balance, end of year	<u>\$ 556,061</u>	<u>\$ 36,854</u>

Cherriots Regional	DMAP/ WVCH	Charriots Call Center	Mobility Management	Special Transportation Coordination	Cherriots TripChoice	Total Special Transportation Fund
\$ 167,576	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 415,049
-	-	-	-	-	-	(247)
<u>167,576</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>414,802</u>
434,718	-	-	21,164	245,358	-	932,458
-	-	-	-	22,884	-	22,884
<u>434,718</u>	<u>-</u>	<u>-</u>	<u>21,164</u>	<u>268,242</u>	<u>-</u>	<u>955,342</u>
-	7,388,078	-	-	-	-	7,388,078
-	-	-	-	-	-	38,700
-	-	-	-	-	-	2,361,353
516,459	-	-	184,921	5,432	-	1,199,551
304,583	-	-	-	-	-	304,583
-	-	-	-	-	380,020	380,020
-	-	-	-	-	-	836,387
<u>821,042</u>	<u>7,388,078</u>	<u>-</u>	<u>184,921</u>	<u>5,432</u>	<u>380,020</u>	<u>12,508,672</u>
<u>1,423,336</u>	<u>7,388,078</u>	<u>-</u>	<u>206,085</u>	<u>273,674</u>	<u>380,020</u>	<u>13,878,816</u>
115,450	245,907	31,829	173,715	6,790	307,823	1,185,095
1,270,538	6,191,879	1,297,790	32,370	265,860	72,198	14,206,227
36,292	764,782	(1,329,619)	-	-	-	-
<u>1,422,280</u>	<u>7,202,568</u>	<u>-</u>	<u>206,085</u>	<u>272,650</u>	<u>380,021</u>	<u>15,391,322</u>
1,056	185,510	-	-	1,024	-	(1,512,506)
-	-	-	-	-	-	754,000
1,056	185,510	-	-	1,024	(1)	(758,506)
(290)	559,710	-	17,611	(23,055)	1	2,092,987
<u>\$ 766</u>	<u>\$ 745,220</u>	<u>\$ -</u>	<u>\$ 17,611</u>	<u>\$ (22,031)</u>	<u>\$ -</u>	<u>\$ 1,334,481</u>

Statistical Section

This part of the District's comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the District's overall financial health.

Contents

Financial Trend Information

These schedules contain trend information to help the reader understand how the District's financial performance and well-being have changed over time.

Revenue Capacity Information

These schedules contain information to help the reader assess the factors affecting the District's ability to generate its most significant local revenue source, property taxes.

Demographic and Economic Information

These schedules offer demographic and economic indicators to help the reader understand the environment within which the District's financial activities take place.

Operating Information

These schedules contain service and infrastructure data to help the reader understand how the information in the District's financial report relates to the services the District provides and the activities it performs.

Sources: Unless otherwise noted, the information in these schedules is derived from the financial statements for the relevant year.



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Financial Trend Information



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Salem Area Mass Transit District
Statements of Net Position
Last Ten Fiscal Years

	2009	2010	2011
ASSETS			
Current and other assets	\$ 9,902,524	\$ 15,370,036	\$ 17,728,733
Capital assets, net	<u>28,131,954</u>	<u>27,433,790</u>	<u>33,014,713</u>
Total assets	<u>38,034,478</u>	<u>42,803,826</u>	<u>50,743,446</u>
Deferred outflows of resources	<u>-</u>	<u>-</u>	<u>-</u>
Total assets and deferred outflows of resources	<u>\$ 38,034,478</u>	<u>\$ 42,803,826</u>	<u>\$ 50,743,446</u>
LIABILITIES AND NET POSITION			
LIABILITIES			
Current liabilities	\$ 2,822,167	\$ 4,840,891	\$ 5,355,014
Noncurrent liabilities	<u>746,212</u>	<u>813,866</u>	<u>1,153,604</u>
Total liabilities	<u>3,568,379</u>	<u>5,654,757</u>	<u>6,508,618</u>
Deferred inflow of resources	<u>-</u>	<u>-</u>	<u>-</u>
NET POSITION			
Investment in capital assets	28,131,954	27,433,790	33,014,713
Restricted for capital projects and special transportation	4,727,824	6,058,918	1,699,364
Unrestricted	<u>1,606,321</u>	<u>3,656,361</u>	<u>9,520,751</u>
Total net position	<u>34,466,099</u>	<u>37,149,069</u>	<u>44,234,828</u>
Total liabilities, deferred inflows of resources and net position	<u>\$ 38,034,478</u>	<u>\$ 42,803,826</u>	<u>\$ 50,743,446</u>

2012	2013	(restated) 2014	(restated) 2015	2016	2017	2018
\$ 23,652,119	\$ 24,153,129	\$ 20,148,979	\$ 24,911,083	\$ 29,396,596	\$ 28,795,580	\$ 29,931,754
<u>28,156,242</u>	<u>34,371,636</u>	<u>36,855,141</u>	<u>35,578,093</u>	<u>34,434,992</u>	<u>32,887,854</u>	<u>32,953,227</u>
51,808,361	58,524,765	57,004,120	60,489,176	63,831,588	61,683,434	62,884,981
-	-	-	277,838	3,349,887	3,086,390	3,349,902
<u>\$ 51,808,361</u>	<u>\$ 58,524,765</u>	<u>\$ 57,004,120</u>	<u>\$ 60,767,014</u>	<u>\$ 67,181,475</u>	<u>\$ 64,769,824</u>	<u>\$ 66,234,883</u>
\$ 7,938,659	\$ 6,078,400	\$ 3,717,897	\$ 3,488,792	\$ 4,266,140	\$ 3,511,481	\$ 3,922,591
<u>1,523,030</u>	<u>1,904,030</u>	<u>7,826,851</u>	<u>7,451,813</u>	<u>10,502,968</u>	<u>9,911,645</u>	<u>10,866,390</u>
9,461,689	7,982,430	11,544,748	10,940,605	14,769,108	13,423,126	14,788,981
-	-	675,936	-	-	-	228,196
28,156,242	34,371,636	36,855,141	34,772,770	34,434,992	32,887,854	32,953,227
2,178,935	4,928,337	5,055,907	5,957,083	6,577,713	5,401,135	4,054,982
<u>12,011,495</u>	<u>11,242,362</u>	<u>2,872,388</u>	<u>8,291,233</u>	<u>11,399,662</u>	<u>13,057,709</u>	<u>14,209,497</u>
42,346,672	50,542,335	44,783,436	49,826,409	52,412,367	51,346,698	51,217,706
<u>\$ 51,808,361</u>	<u>\$ 58,524,765</u>	<u>\$ 57,004,120</u>	<u>\$ 60,767,014</u>	<u>\$ 67,181,475</u>	<u>\$ 64,769,824</u>	<u>\$ 66,234,883</u>

**Salem Area Mass Transit District
Schedule of Changes in Net Position
Last Ten Fiscal Years**

	2009	2010	2011
OPERATING REVENUES:			
Passenger fares	\$ 3,231,769	\$ 2,095,166	\$ 2,271,146
Accessible services and medicaid	-	-	1,255,467
Other revenue	622,791	886,411	501,722
Total operating revenues	<u>3,854,560</u>	<u>2,981,577</u>	<u>4,028,335</u>
OPERATING EXPENSES:			
Personnel services	14,351,777	15,408,544	15,536,920
Materials and services	15,770,114	15,143,728	13,275,500
Depreciation	2,459,175	2,341,038	2,699,400
OPEB expense	406,933	406,933	339,738
Total operating expenses	<u>32,987,999</u>	<u>33,300,243</u>	<u>31,851,558</u>
Operating loss	(29,133,439)	(30,318,666)	(27,823,223)
NON-OPERATING REVENUES (EXPENSES):			
Property taxes	9,076,275	9,461,631	9,632,849
State assistance	6,286,707	7,764,506	7,615,152
Federal assistance	9,173,937	13,010,303	10,306,319
Investment income	111,844	32,217	44,304
Insurance Settlement	-	-	-
(Loss) gain on disposal of capital assets	-	-	-
Total non-operating revenues (expenses)	<u>24,648,763</u>	<u>30,268,657</u>	<u>27,598,624</u>
Net income (loss) before contributions	(4,484,676)	(50,009)	(224,599)
EXTRAORDINARY ITEMS			
Loss on capital asset impairment	-	-	-
Litigation settlement	-	-	-
CAPITAL CONTRIBUTIONS	<u>4,981,617</u>	<u>2,732,979</u>	<u>7,310,358</u>
Change in net position	496,941	2,682,970	7,085,759
NET POSITION, BEGINNING	<u>33,969,158</u>	<u>34,466,099</u>	<u>37,149,069</u>
Cumulative effect of restatement	<u>-</u>	<u>-</u>	<u>-</u>
NET POSITION, ENDING	<u>\$ 34,466,099</u>	<u>\$ 37,149,069</u>	<u>\$ 44,234,828</u>

2012	2013	(restated) 2014	(restated) 2015	2016	2017	2018
\$ 2,916,951	\$ 2,793,604	\$ 2,776,575	\$ 2,817,514	\$ 2,694,423	\$ 3,201,972	\$ 2,934,938
2,472,645	3,127,234	3,129,220	2,948,422	2,662,441	2,455,869	2,361,353
594,405	653,937	465,052	365,058	366,047	550,519	377,044
<u>5,984,001</u>	<u>6,574,775</u>	<u>6,370,847</u>	<u>6,130,994</u>	<u>5,722,911</u>	<u>6,208,360</u>	<u>5,673,335</u>
15,715,505	16,130,831	13,960,216	16,204,737	18,478,140	20,359,793	19,492,184
14,901,593	16,200,005	18,310,843	20,294,244	20,170,430	20,947,830	19,347,396
3,556,442	2,883,582	3,032,068	3,059,323	2,576,402	2,305,590	2,151,089
369,426	381,000	381,000	219,749	204,295	193,456	(38,507)
<u>34,542,966</u>	<u>35,595,418</u>	<u>35,684,127</u>	<u>39,778,053</u>	<u>41,429,267</u>	<u>43,806,669</u>	<u>40,952,162</u>
(28,558,965)	(29,020,643)	(29,313,280)	(33,647,059)	(35,706,356)	(37,598,309)	(35,278,827)
9,733,903	9,984,733	10,179,017	10,714,350	11,258,672	11,574,433	12,161,750
7,459,771	5,251,979	5,746,114	7,708,296	7,195,009	7,371,134	7,440,285
11,014,530	12,538,020	11,786,100	18,721,493	18,198,155	16,901,469	15,458,127
58,336	65,672	53,457	94,776	140,579	241,753	354,870
-	-	-	22,557	29,942	-	-
(21,817)	14,000	1,859	8,607	(39,539)	1,660	-
<u>28,244,723</u>	<u>27,854,404</u>	<u>27,766,547</u>	<u>37,270,079</u>	<u>36,782,818</u>	<u>36,090,449</u>	<u>35,415,032</u>
(314,242)	(1,166,239)	(1,546,733)	3,623,020	1,076,462	(1,507,860)	136,205
(4,033,628)	-	-	-	-	-	-
-	3,842,554	-	-	-	-	-
<u>2,459,714</u>	<u>5,519,348</u>	<u>4,691,727</u>	<u>644,630</u>	<u>1,509,496</u>	<u>442,191</u>	<u>1,395,752</u>
(1,888,156)	8,195,663	3,144,994	4,267,650	2,585,958	(1,065,669)	1,531,957
<u>44,234,828</u>	<u>42,346,672</u>	<u>50,542,335</u>	<u>44,783,436</u>	<u>49,826,409</u>	<u>52,412,367</u>	<u>51,346,698</u>
-	-	(8,903,893)	775,323	-	-	(1,660,949)
<u>\$ 42,346,672</u>	<u>\$ 50,542,335</u>	<u>\$ 44,783,436</u>	<u>\$ 49,826,409</u>	<u>\$ 52,412,367</u>	<u>\$ 51,346,698</u>	<u>\$ 51,217,706</u>

Revenue Capacity Information



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Salem Area Mass Transit District
Assessed Value and Estimated Actual Value of Taxable Property
Last Ten Fiscal Years

Fiscal Year Ended June 30	Real Property			Public Utilities
	Residential	Commercial	Other	
2018	\$ 11,068,458,308	\$ 4,600,364,806	\$ 1,041,137,214	\$ 572,108,800
2017	10,609,988,492	4,386,449,426	1,036,795,905	448,922,166
2016	10,190,655,657	4,249,688,977	1,022,709,766	417,339,803
2015	9,800,288,264	4,094,261,279	954,630,626	379,053,441
2014	9,412,905,600	4,004,452,790	885,287,920	368,759,319
2013	9,006,179,549	3,843,092,878	897,491,335	369,029,826
2012	8,751,466,244	3,467,604,024	1,316,801,286	379,657,608
2011	8,779,099,089	3,306,908,542	1,337,899,355	442,244,755
2010	8,590,020,516	3,174,310,167	1,294,507,483	427,454,948
2009	8,333,402,078	3,081,613,392	1,275,350,257	339,680,536

Sources:

Marion County and Polk County Assessors.

Notes:

- (1) Estimated actual value of taxable property equals real market value except for tax exempt property which is excluded, and farm use property which is included at its lower taxable value. Real market value and assessed value were required to be equal by state law prior to fiscal year 1998. In May 1997, voters approved ballot Measure 50 which reduced assessed values to 90% of 1995 real market values and limits the annual increase in assessed values to 3%.

<u>Personal Property</u>	<u>Total Taxable Assessed Value</u>	<u>Total Direct Tax Rate</u>	<u>Estimated Actual Value of Taxable Property</u>
\$ 475,964,710	\$ 17,758,033,838	0.7609	\$ 30,266,763,653
436,390,694	16,418,918,782	0.7609	27,696,991,362
413,860,724	15,742,935,794	0.7609	25,627,319,527
382,966,983	15,611,200,594	0.7609	24,134,174,611
412,792,970	15,084,198,599	0.7609	23,109,872,859
390,105,749	14,505,899,337	0.7609	21,902,212,924
380,494,517	14,296,023,679	0.7609	21,194,096,852
388,944,263	14,255,096,004	0.7609	21,778,530,444
394,774,662	13,881,067,776	0.7609	22,727,934,782
376,216,930	13,406,263,193	0.7609	23,370,642,158

**Salem Area Mass Transit District
Direct and Overlapping Property Tax Rates
Last Ten Fiscal Years**

	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>
Salem Area Mass Transit District Permanent Tax Rate	\$ 0.7609	\$ 0.7609	\$ 0.7609	\$ 0.7609	\$ 0.7609
Overlapping Rates:					
Marion County	3.03	3.03	3.03	3.03	3.03
Polk County	2.09	2.54	2.54	2.26	2.26
Cities	0.28 - 8.09	0.28 - 8.09	0.28 - 8.09	0.28 - 8.09	0.28 - 8.09
School Districts & ESD's	0.30 - 8.12	0.30 - 8.34	0.30 - 8.12	0.30 - 8.42	0.30 - 8.07
Chemeketa Community College	0.90	0.90	0.92	0.89	0.86
Sewer & Service Districts	0.05	0.05	0.05	0.00	0.00
Water & Water Control Districts	0.05 - 1.00	0.05 - 1.00	0.05 - 1.00	0.05 - 1.00	0.05 - 1.00
Rural Fire Protection Districts	0.53 - 2.92	0.53 - 2.93	0.53 - 2.51	0.53 - 2.52	0.53 - 2.53
Special Purpose Districts	0.08 - 0.57	0.08 - 0.57	0.08 - 0.57	0.08 - 0.57	0.08 - 0.57

<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
\$ 0.7609	\$ 0.7609	\$ 0.7609	\$ 0.7609	\$ 0.7609
3.03	3.03	3.03	3.03	3.03
2.26	2.26	2.25	2.26	2.27
0.28 - 8.09	0.28 - 8.09	0.43 - 8.09	0.43 - 8.09	0.43 - 8.09
0.30 - 8.12	0.30 - 8.25	0.30 - 8.11	0.30 - 8.12	0.21 - 8.25
0.90	0.88	0.79	0.89	0.71
0.00	0.00	0.00	0.00	1.10
0.05 - 1.00	0.05 - 1.03	0.05 - 1.00	0.05 - 1.00	0.05 - 1.00
0.53 - 2.47	1.01 - 2.35	1.01 - 2.42	1.01 - 2.40	1.01 - 2.53
0.08 - 0.57	0.08 - 0.57	0.08 - 0.57	0.08 - 0.57	0.08 - 0.57

**Salem Area Mass Transit District
Principal Property Taxpayers
Current Fiscal Year and Nine Years Ago**

Taxpayer	2018				2009			
	Rank		Taxable Assessed Value	Percentage of Total Taxable Assessed Value	Rank		Taxable Assessed Value	Percentage of Total Taxable Assessed Value
Portland General Electric Co	1	\$	138,916,370	0.78%	2	\$	97,965,650	0.73%
Northwest Natural Gas Co	2		103,880,000	0.58%	3		92,589,600	0.69%
CenturyLink (Formerly Qwest)	3		96,624,000	0.54%	4		62,151,300	0.46%
Comcast	4		88,793,400	0.50%	1		104,307,900	0.78%
Donahue Schriber Realty Group	5		67,577,230	0.38%	6		54,306,900	0.41%
Lancaster Development Company LLC	6		52,736,010	0.30%	5		56,708,450	0.42%
Metropolitan Life Insurance Co	7		47,767,540	0.27%	7		37,551,500	0.28%
State Investments LLC	8		40,023,208	0.23%				
Wal-Mart Real Estate Business Tr	9		36,530,160	0.21%	8		29,331,880	0.22%
HD Salem OR Landlord LLC	10		35,441,080	0.20%				
State Accident Insurance Fund					9		26,241,440	0.20%
MissComm LLC					10		25,511,230	0.19%
Total for principal taxpayers			<u>708,288,998</u>	3.99%			<u>586,665,850</u>	4.38%
Total taxable assessed value			<u>\$ 17,758,033,838</u>				<u>\$ 13,406,263,193</u>	

Sources:
Marion County and Polk County Tax Assessors

**Salem Area Mass Transit District
Property Tax Levies and Collections
Last Ten Fiscal Years**

Fiscal Year Ended June 30	Total Tax Levy for Fiscal Year	Collected within the Fiscal Year of the Levy		Collections in Subsequent Years	Total Collections to Date	
		Amount Collected	Percentage of Levy		Amount Collected	Percentage of Levy
2018	\$ 12,426,577	\$ 11,958,195	96.23%	\$ -	\$ 11,958,195	96.23%
2017	11,965,300	11,378,225	95.09%	140,992	11,519,217	96.27%
2016	11,509,781	10,905,167	94.75%	202,029	11,107,196	96.50%
2015	10,882,259	10,279,838	94.46%	244,243	10,524,081	96.71%
2014	10,472,555	9,853,189	94.09%	296,051	10,149,240	96.91%
2013	10,233,065	9,570,505	93.53%	313,210	9,883,715	96.59%
2012	10,084,413	9,412,400	93.34%	343,243	9,755,643	96.74%
2011	9,899,957	9,218,258	93.11%	367,046	9,585,304	96.82%
2010	9,648,987	8,976,407	93.03%	374,316	9,350,723	96.91%
2009	9,308,022	8,651,833	92.95%	394,628	9,046,461	97.19%

Sources:
Marion County Assessor and Polk County Treasurer

Demographic and Economic Information



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**Salem Area Mass Transit District
Demographic and Economic Statistics
Last Ten Fiscal Years**

<u>Year</u>	<u>Population (1)</u>	<u>Personal Income (In thousands) (1)</u>	<u>Per Capita Personal Income (1)</u>	<u>Unemployment Rate</u>
2018	344,035	\$ 14,024,316	\$ 41,093	4.3%
2017	339,200	12,836,365	38,168	4.5%
2016	333,950	12,301,699	37,199	5.5%
2015	329,770	11,614,203	35,614	6.1%
2014	326,150	11,484,654	35,489	6.9%
2013	322,880	11,249,451	35,156	8.5%
2012	319,985	11,249,451	35,156	9.6%
2011	318,150	10,790,917	33,841	10.2%
2010	315,335	10,371,061	32,805	10.8%
2009	318,170	10,453,957	32,876	10.8%

(1) This schedule is for the Marion County area and is provided as reference only. The District operates in both Marion and Polk Counties, however more operations occur in Marion than Polk County. Polk County information was not available for all years.

Sources:

Oregon Employment Department - Local Area Unemployment Statistics; Personal Income Data
 US Department of Commerce, Bureau of Economic Analysis; Regional Economic Data
 US Bureau of Labor Statistics, Local Area Unemployment Statistics
 Population Research Center, Portland State University

**Salem Area Mass Transit District
Salem Metropolitan Area Employers – Largest to Smallest
Current Year and Nine Years Ago**

<u>Employer</u>	<u>2018</u>		<u>2009</u>	
	<u>Employees</u>	<u>% of Total</u>	<u>Employees</u>	<u>% of Total</u>
Government	41,571	25.69%	40,922	28.91%
Trade, transportation, and utilities	27,701	17.12%	23,430	16.55%
Educational and health services	25,332	15.65%	20,022	14.14%
Leisure and hospitality	15,184	9.38%	12,087	8.54%
Professional and business services	14,028	8.67%	11,979	8.46%
Manufacturing	13,246	8.19%	12,237	8.64%
Construction	9,981	6.17%	6,835	4.83%
Financial activities	5,927	3.66%	5,913	4.18%
Other services	6,920	4.28%	5,804	4.10%
Information	1,192	0.74%	1,294	0.91%
Mining and logging	734	0.45%	1,045	0.74%
Total Salem Metropolitan Area Non-Farm Payroll Employment	<u>161,816</u>	<u>100.00%</u>	<u>141,568</u>	<u>100.00%</u>

Source: Oregon Employment Department Salem Area MSA Nonfarm Employment

Notes: (1) Information is presented for the prior calendar year

(2) Includes full-time and part-time employees

Operating Information



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**Salem Area Mass Transit District
District Employees by Department
Last Ten Fiscal Years**

Division	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
General Fund										
General Manager	2.0	3.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
Administration										
Human Resources	6.0	5.5	5.5	4.5	3.5	4.0	4.5	4.1	4.1	5.3
Human Resources-Safety				-	1.0	1.0	1.0	1.0	1.0	1.0
Communication										
Marketing & Communication	-	-	-	-	2.0	3.0	3.0	3.0	3.0	4.0
Customer Service	6.5	5.5	5.5	6.0	6.0	6.0	6.1	6.0	5.8	6.9
Finance										
Finance	8.0	7.00	7.0	7.0	7.0	7.0	6.5	6.5	7.7	4.0
Procurement										2.6
Operations										
Administration	3.0	3.0	2.0	2.0	5.5	4.0	3.0	3.0	3.2	3.1
Security	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Fixed Route Operations	115.5	105.5	108.5	108.5	106.5	106.0	110.0	110.0	112.0	112.0
Vehicle Maintenance	26.0	25.0	25.0	25.0	25.0	26.0	24.5	24.0	24.3	23.3
Facilities Maintenance	7.0	6.0	6.0	6.0	6.0	6.0	6.0	6.0	6.1	7.0
Transportation Development										
Transportation Development Administration	4.0	3.0	7.0	7.0	4.7	4.5	4.0	4.5	5.6	6.2
Information Technology	2.0	2.0	3.0	4.0	4.0	5.0	4.5	5.0	5.0	5.0
Rideshare Program	2.0	2.0	1.0	1.5	2.0	2.0	-	-	-	-
Total General Fund FTE Per Budget	<u>184.0</u>	<u>168.0</u>	<u>174.0</u>	<u>174.5</u>	<u>176.0</u>	<u>177.5</u>	<u>176.0</u>	<u>176.5</u>	<u>180.8</u>	<u>183.4</u>
Special Transportation Fund										
Cherriots Lift	3.0	3.0	3.0	3.0	3.0	3.0	3.5	3.5	3.1	3.3
Cherriots Shop & Ride	-	-	-	-	-	-	-	-	0.2	0.3
Cherriots Regional	0.5	0.5	0.5	0.5	0.5	0.5	1.5	1.5	1.4	1.0
DMAP	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	1.4
Trip Link Call Center	-	-	-	-	-	-	0.5	0.5	0.6	0.7
Mobility Management/Travel Trainer	1.5	1.5	1.5	1.5	1.5	1.5	3.0	2.0	1.9	0.9
Special Transportation Coordination	1.0	-	-	-	-	1.0	-	0.5	0.3	0.1
Rideshare	-	-	-	-	-	-	2.0	2.0	2.5	2.5
Total Special Transportation Fund FTE Per Budget	<u>8.0</u>	<u>7.0</u>	<u>7.0</u>	<u>7.0</u>	<u>7.0</u>	<u>8.0</u>	<u>12.5</u>	<u>12.0</u>	<u>12.0</u>	<u>10.2</u>
Capital Project Fund										
	-	-	1.0	1.0	1.0	1.0	1.5	1.0	3.2	1.6
Total District Wide FTE Per Budget	<u>192.0</u>	<u>175.0</u>	<u>182.0</u>	<u>182.5</u>	<u>184.0</u>	<u>186.5</u>	<u>190.0</u>	<u>189.5</u>	<u>196.0</u>	<u>195.2</u>



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**Salem Area Mass Transit District
Operating Revenue and Cost Measures
Last Ten Fiscal Years**

Fixed Route System

Fiscal Year	Fare Revenue	Operating Expense	Revenue Margin	Annual Vehicle Miles	Annual Revenue Miles	Unlinked
						Passenger Trips (UPT)
2009	\$ 3,231,769	\$ 17,349,035	18.6%	2,192,433	2,009,115	4,746,944
2010	2,095,166	17,904,498	11.7%	2,171,446	2,019,554	4,272,534
2011	2,156,084	18,481,242	11.7%	2,131,035	1,990,530	4,203,930
2012	2,487,342	18,582,768	13.4%	2,089,966	1,951,757	3,363,002
2013	2,358,925	19,555,613	12.1%	2,117,115	1,982,591	3,413,873
2014	2,363,360	20,331,685	11.6%	2,125,959	2,001,989	3,322,655
2015	2,623,816	20,751,653	12.6%	2,191,929	2,059,524	3,371,517
2016	2,305,504	21,699,414	10.6%	2,316,592	2,173,882	2,999,022
2017	2,825,740	23,395,701	12.1%	2,566,500	2,417,272	2,940,565
2018	2,519,889	24,493,950	10.3%	2,289,507	2,146,850	3,011,629

Demand Response

Fiscal Year	Fare Revenue	Operating Expense	Revenue Margin	Annual Vehicle Miles	Annual Revenue Miles	Unlinked
						Passenger Trips (UPT)
2009	\$ 316,694	\$ 11,567,019	2.7%	4,314,455	3,467,393	440,924
2010	389,909	11,044,498	3.5%	3,998,375	3,485,995	465,112
2011	311,598	12,975,583	2.4%	3,838,149	3,724,201	441,921
2012	248,961	11,527,023	2.2%	4,789,771	4,789,771	429,685
2013	198,154	12,865,869	1.5%	4,530,236	4,182,683	488,466
2014	175,101	13,710,320	1.3%	4,750,911	4,382,166	528,610
2015	226,675	16,771,188	1.4%	7,871,544	7,482,224	581,184
2016	388,919	16,075,696	2.4%	5,624,117	5,108,673	560,070
2017	376,232	16,013,265	2.3%	7,122,370	5,595,404	566,641
2018	415,049	14,119,579	2.9%	4,055,025	3,684,110	455,807

Vanpool

Fiscal Year	Fare Revenue	Operating Expense	Revenue Margin	Annual Vehicle Miles	Annual Revenue Miles	Unlinked
						Passenger Trips (UPT)
2009	\$ -	\$ 150,398	0.0%	186,407	186,407	34,466
2010	-	190,234	0.0%	223,173	223,173	38,080
2011	-	219,087	0.0%	246,546	246,546	42,888
2012	-	289,517	0.0%	343,211	343,211	55,830
2013	-	376,183	0.0%	399,775	399,775	66,175
2014	-	381,891	0.0%	499,454	499,454	79,084
2015	-	391,795	0.0%	613,938	613,938	79,084
2016	-	245,285	0.0%	566,917	566,917	78,774
2017	-	177,903	0.0%	578,196	578,196	72,591
2018	-	290,018	0.0%	528,480	528,480	70,250

* In FY2014 no sampling was done on demand response mode so the District agreed to not report passenger miles for FY2015 and FY2016. The District conducted sampling in FY2017.

Fixed Route System						
Fiscal Year	Annual Passenger Miles	Annual Vehicle Revenue Hours	Operating Expense per Mile	Operating Expense per Revenue Mile	Operating Expense per UPT	Operating Expense per Passenger Mile
2009	15,643,452	159,896	\$ 7.91	\$ 8.64	\$ 3.65	\$ 1.11
2010	11,974,068	157,480	8.25	8.87	4.19	1.50
2011	13,620,825	157,335	8.67	9.28	4.40	1.36
2012	10,896,126	154,772	8.89	9.52	5.53	1.71
2013	11,060,948	154,905	9.24	9.86	5.73	1.77
2014	11,695,746	156,860	9.56	10.16	6.12	1.74
2015	11,867,740	155,246	9.47	10.08	6.15	1.75
2016	10,556,745	159,283	9.37	9.98	7.24	2.06
2017	9,703,865	173,457	9.12	9.68	7.96	2.41
2018	9,938,376	166,004	10.70	11.41	8.13	2.46

Demand Response						
Fiscal Year	Annual Passenger Miles	Annual Vehicle Revenue Hours	Operating Expense per Mile	Operating Expense per Revenue Mile	Operating Expense per UPT	Operating Expense per Passenger Mile
2009	5,124,417	215,509	\$ 2.68	\$ 3.34	\$ 26.23	\$ 2.26
2010	5,449,726	233,497	2.76	3.17	23.75	2.03
2011	6,202,495	226,002	3.38	3.48	29.36	2.09
2012	8,340,340	232,769	2.41	2.41	26.83	1.38
2013	5,534,320	244,964	2.84	3.08	26.34	2.32
2014	3,626,371	270,933	2.89	3.13	25.94	3.78
2015	*	272,262	2.13	2.24	28.86	*
2016	*	321,548	2.86	3.15	28.70	*
2017	4,982,763	330,708	2.25	2.86	28.26	3.21
2018	3,424,780	234,747	3.48	3.83	30.98	4.12

Vanpool						
Fiscal Year	Annual Passenger Miles	Annual Vehicle Revenue Hours	Operating Expense per Mile	Operating Expense per Revenue Mile	Operating Expense per UPT	Operating Expense per Passenger Mile
2009	1,296,409	4,217	\$ 0.81	\$ 0.81	\$ 4.36	\$ 0.12
2010	1,457,047	4,974	0.85	0.85	5.00	0.13
2011	1,645,638	5,633	0.89	0.89	5.11	0.13
2012	2,060,457	7,705	0.84	0.84	5.19	0.14
2013	2,611,080	8,704	0.94	0.94	5.68	0.14
2014	2,841,022	11,418	0.76	0.76	4.83	0.13
2015	2,864,484	11,418	0.64	0.64	4.95	0.14
2016	3,199,040	13,201	0.43	0.43	3.11	0.08
2017	2,550,101	13,352	0.31	0.31	2.45	0.07
2018	2,848,891	13,803	0.55	0.55	4.13	0.10

**Disclosure and Comments Required
by State Minimum Standards**



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GROVE, MUELLER & SWANK, P.C.

CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS
475 Cottage Street NE, Suite 200, Salem, Oregon 97301
(503) 581-7788

INDEPENDENT AUDITOR'S REPORT REQUIRED BY OREGON STATE REGULATIONS

Board of Directors
Salem Area Mass District
Salem, Oregon

We have audited, in accordance with auditing standards generally accepted in the United States of America, the basic financial statements of Salem Area Mass Transit District (the District) as of and for the year ended June 30, 2018, and have issued our report thereon dated January 31, 2019.

Compliance

As part of obtaining reasonable assurance about whether the District's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grants, including the provisions of Oregon Revised Statutes as specified in Oregon Administrative Rules 162-10-000 through 162-10-320 of the Minimum Standards for Audits of Oregon Municipal Corporations, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion.

We performed procedures to the extent we considered necessary to address the required comments and disclosures which included, but were not limited to the following:

- **Deposit of public funds with financial institutions (ORS Chapter 295).**
- **Budgets legally required (ORS Chapter 294).**
- **Insurance and fidelity bonds in force or required by law.**
- **Programs funded from outside sources.**
- **Authorized investment of surplus funds (ORS Chapter 294).**
- **Public contracts and purchasing (ORS Chapters 279A, 279B, 279C).**

In connection with our testing nothing came to our attention that caused us to believe the District was not in substantial compliance with certain provisions of laws, regulations, contracts, and grants, including the provisions of Oregon Revised Statutes as specified in Oregon Administrative Rules 162-10-000 through 162-10-320 of the Minimum Standards for Audits of Oregon Municipal Corporations, except for over-expenditures as noted in the notes to the financial statements.


Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the District's internal control over financial reporting to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we do not express an opinion on the effectiveness of the District's internal control.

Restriction on Use

This report is intended solely for the information and use of the board of directors and management of the District and the Oregon Secretary of State and is not intended to be and should not be used by anyone other than these parties.

GROVE, MUELLER & SWANK, P.C.
CERTIFIED PUBLIC ACCOUNTANTS

By: 

Ryan T. Pasquarella, A Shareholder
January 31, 2019